

**Patterns in GVC integration, technology and employment structures in Europe:
country and sectoral evidence.**

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Abstract

The paper provides empirical evidence on the relationship between patterns of integration in global value chains (GVCs), the ‘quality’ of such integration in terms of technological capabilities, and the structure of employment in European countries and sectors. We study employment shares in fabrication and headquarter occupations in terms of functional specialisation and employment upgrading, making two specific contributions. First, we explicitly account for pre-existing asymmetries in employment structure. Second we account for the complex role of technology both in terms of country-industries’ own initial technological intensity and that of their GVC partners. To achieve this, we blend data on employment, trade in value added, patents and intangible asset stocks. We find that such pre-existing asymmetries are highly persistent over time. In contrast, GVC participation is not related, in and of itself, to changes in employment structure. However, country-industries that start off as leaders in terms of technological intensity exhibit larger shares of employment in headquarter functions, as they increase their integration in GVCs.

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Global Value Chains; Technology; Intangible assets; Employment;

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1. Introduction

GVCs are forms of international production involving growing trade in intermediates and international fragmentation of the production process (Antras, 2020). GVCs have reshaped the international division of labour and led to the emergence of headquarter and factories economies (Timmer et al., 2019, Baldwin and Lopez-Gonzalez, 2015, Lopez Gonzalez et al., 2019). In the case of Europe, for instance, Germany is a headquarter economy, with factory Eastern Europe integrating in GVCs, though providing low technology intermediates and remaining at the periphery of production networks (Milberg and Winkler, 2011, Cirillo and Guarascio, 2015; Garbellini et al., 2014; Celi et al., 2018).

Against this backdrop, the flourishing literature on GVCs has extended the Heckscher-Ohlin models, by considering new forms of trade specialisation in intermediates and tasks (Grossman and Rossi-Hansberg, 2008; 2012, Antràs, 2020). Timmer et al. (2019) (see also de Vries et al, 2021) have coined the term *functional specialisation* in trade and argue that this is the third generation of ways to conceptualise and measure GVCs. The first one is the traditional trade specialisation measured in terms of gross exports of (final) products; the second generation is the vertical trade specialisation, measured in terms of value added embodied in exports, which captures the international fragmentation of production and gives a more accurate picture of trade specialisation. The novel, third-generation conceptualization and measurement of GVCs builds on the second one, by adding the characteristics of the *functions* associated to the trade specialisation, which in turn refers to the task and labour dimension of it. Functional specialisation, it is argued (Timmer et al., 2019), is more informative than the sectoral or vertical specialization in trade, particularly in a context of trade in value added, as it (loosely) considers the factors (tangible and intangible capital and labour) and the functions/activities ('fabrication' and 'R&D and managerial activities') that contribute to the particular specialisation of a country.

The concept and measurement of *functional specialisation* in trade bridges nicely with (and might add to) a whole strand of literature that has looked at the employment and skills impact of *offshoring*, a subset of the whole possibilities of GVC integration – that is the effects of import of foreign value added on the relocation of jobs abroad (Autor et al., 2016). The large body of evidence has not yielded univocal results, but a key insight emerging from this literature is the skill-bias of offshoring, which suggests that it is mostly low-skilled and highly routinized jobs that are likely to be offshored, driven by cost-reducing strategies (Becker et al., 2013; Timmer, 2013; Bramucci et al., 2017).

More recently, a (very few) number of contributions to the literature on offshoring and

employment have attempted to incorporate the role of technology (Reijnder and de Vries, 2018), albeit limited to ICT (Marcolin et al., 2016), for the growth and composition of routinised and non-routinised tasks. Reijnders and de Vries (2018) consider technological change in this context as limited to automation, and as an alternative cost-cutting strategy to the offshoring one, i.e. firms would decide either to automate and therefore replace routinized tasks and save on costs or to offshore and therefore access cheaper routinised occupations abroad.

However, technological change has more complex nature and effects than strategies of automation and replacement of routinised tasks, which have dominated the most recent literature on the effects of technology on occupations, tasks and skills (Acemoglu and Restrepo, 2017; Autor et al., 2015). Technical change is associated to investments in tangible and intangible capital, that might be complementary to, rather than substitutive of, certain occupations, and at the same time affect strategies of insertion in GVCs (Alsawami et al., 2020). Also, in a trade context, it is not only firms' strategies that affect automation, offshoring and jobs replacement. These decisions depend on structural differences in countries' technological development, and asymmetries in technological specialization,¹ that in turn affect how countries, sectors and firms position themselves along GVCs (Simonazzi et al., 2013; Altzinger and Landesmann, 2008). These factors affect employment directly and via countries' trade specialisation and performance.

The aim of this paper is to analyse the effects of GVC insertion on the opportunities of employment upgrading by taking into account countries-sectors technological asymmetries as affecting the quality of such GVCs insertion. We therefore add to the concept of functional specialisation of trade in a twofold way.

First, we explicitly consider the dynamics of *functional specialisation of GVCs* as a process of *employment upgrading* – that is, a shift in countries' and industries' employment structure from fabrication activities (intensive in manual workers) to R&D and headquarter activities (intense in managerial occupations) that might (or might not) be due to the process of insertion in GVCs. In studying this process, we focus on countries' initial employment structures, which constrains their opportunities to gainfully insert in GVCs.

Second, we account for the complexity of the role of technology as affecting both the quality of insertion in GVCs and the potential for employment upgrading mentioned above. We do so by studying the relationship between GVC integration and employment composition taking into

¹ Accounting for these structural conditions is at the centre of the technology-gap approach to trade (Dosi et al., 1990, 2015).

account both the initial positioning of countries and industries in terms of technological intensities and the technological intensity of their GVC partners.

We focus on a sample of 21 European countries and 49 industries over the period 2000-2014. The EU has experienced several interesting dynamics that have reinforced the North-South and East-West divides, including the integration of Eastern European Countries (EEC) and the long-term industrial leadership of the core EU countries. These phenomena have led to the concentration of the highest value added segments of GVCs in continental Europe – namely Germany – and the emergence of new peripheries (Wirkierman et al., 2021). We analyse these dynamics by building on the concept of functional specialisation in GVCs and offering evidence on the technology and employment upgrading opportunities (or lack thereof) linked to insertion in GVCs.

From a methodological perspective, this paper contributes to the literature by complementing existing measures of GVC integration with measures of patent and intangible assets intensity of partner countries and industries. In doing so, we provide a novel and rich empirical mapping that allows to characterise the quality of country-industries' participation to GVCs.

In order to draw this multifaceted picture of trends in GVC participation, technology and employment in European countries, we combine several sources: the World Input-Output Database (WIOD) for standard GVC participation measures, OECD-REGPAT and INTANINVEST for patent and intangible intensities, respectively, and the EU Labour Force Survey (LFS) for employment across occupations and sectors. We then use GVC participation measures to weight the average patent and intangible intensity of each country-industry's partners, providing new insights on the technological quality of GVC participation.

We explore how these measures relate to the distribution of jobs across different occupational categories, focusing mainly on headquarter and fabrication functions as defined in Timmer et al (2019).² Drawing on these different sources, our empirical analysis provides new descriptive evidence on the trends of GVC integration, its quality and the changes in employment structure in Europe over the 2000-14 period. We then test the structural relations among these variables, focusing in particular on how country-industries' initial features mediate the relationship between GVC integration and employment structure, through regression analysis.

Our analysis yields three key results. First, despite a sustained process of economic integration

² We should point out that while we use the same classification of occupations into functions as Timmer et al. (2019), we do not use indexes of functional specialisation computed in the same way as the authors do. This is because we look at employment shares rather than Balassa indexes based on wage bills. This being said, we are confident that employment shares are still an effective proxy of the functions being carried out, the type of activities available to workers within each country-industry and therefore of its position in GVCs.

and increasing GVC participation, functional specialisation is highly persistent over time, with no sign of convergence in employment upgrading over time.

Second, rather than the intensity of GVC participation, it is its quality, and specifically the intensity in intangible assets of GVC partners, that is relevant for country-sectors employment structure. We find in fact that, in the manufacturing sector, countries that import value added from intangible intensive partners also tend to employ higher shares of managers and lower shares of manual workers – i.e. a specialisation in headquarter functions and away from fabrication functions.

Third, initial conditions in terms of technological positioning matter, as they affect how GVC participation and its quality are related to country-industries' employment upgrading trajectory. In particular, countries that start off with an advantage in patent intensity are more likely to see their share of employment in headquarter functions increase as they further integrate in GVCs. The opposite occurs for country-industries that are lagging behind in patent intensity at the beginning of our observed period.

These findings are of great relevance for policy too. The current economic crisis triggered by the pandemic has laid bare the importance of the European Union to coordinate policy efforts for the economic recovery. Further economic integration – that might exacerbate existing asymmetries - needs to be accompanied by appropriate policies to foster the economic cohesion and mitigate these effects.

2. Literature review

2.1 Asymmetries in the new international division of labour and GVCs.

The increasing fragmentation of production within and across national borders over the last decades have drawn growing attention from the scholarship and policy makers alike. This phenomenon brought about a spatial concentration of 'factory economies', that specialize in the low-tech phases of production chains, around 'headquarter' centres, that retained higher value added activities, such as R&D and managerial functions (Baldwin and Lopez-Gonzalez, 2015). Importantly, closeness to 'headquarters' matters particularly as it favoured the industrialization of developing countries in the form of *participation* to existing GVCs (rather than "*building* (GVCs) from scratch") (Baldwin & López-Gonzalez 2015, p.4). For the specific case of Europe, Germany has been identified as leading the GVC network, surrounded by 'factories' such as Poland and Czech Republic (Grodzicki and Geodecki, 2016; Stöllinger,

2016; Celi et al., 2018)

The narrative around ‘headquarters and factory economies’ is reminiscent, in the context of GVCs, of ‘core-periphery’ models (Prebisch, 1950; Fujita et al., 1999) to the (loose) extent that countries’ initial conditions, in terms of location, sectoral structure and technological capabilities, will affect their insertion in GVCs (see also Baldwin et al., 2005).

Different streams of literature have indeed been cautious in foreseeing automatic positive effects deriving from joining a GVC, especially as the distribution of such gains might be unequal along the GVC.³ A growing body of literature takes a political economy lens to look at asymmetries in GVC integration in Europe, which is very relevant to the purpose of the present paper. Milberg and Winkler (2011) link the bargaining power of countries joining GVCs to the quality of their institutions that, they argue, play a significant role in shaping how gains associated to GVC participation are distributed. Similarly, Simonazzi et al. (2013) and Celi et al. (2018) take a structural approach to the international production, based on a geo-political economic framework. This literature understands phenomena such as offshoring and restructuring of GVCs as the outcome of changes in the hierarchical organisation of value chains. These are in turn the result of changes in the relationship among firms, sectors and, crucially, geographically identifiable locations. Concerning Europe’s specific case, these authors recognise that the core of the European economy – i.e. the manufacturing network in which Germany is at the centre – has deployed a geo-economic strategy to strengthen its productive and technological capabilities and, therefore solidify its market share. This strategy relies both on the offshoring of production phases of intermediate products that can be purchased at cheap prices from Eastern European countries and the core’s technological advantage that has been strengthened over time.

In line with this evidence Grodzicki and Geodecki (2016) use the World Input-Output tables to show “Central and Eastern Europe’s successful integration into the global value chains as well as its significantly larger dependence on global production networks, as opposed to Southern and North-Western Europe” (Grodzicki and Geodecki, 2016, p. 377). Stöllinger (2016) has confirmed these changes in the European production landscape, highlighting the emergence of a new “manufacturing divide”: “members of the manufacturing core benefit from participation in GVCs in terms of structural change towards manufacturing, whereas in other EU Member States GVC participation, if anything, accelerates the deindustrialisation process” (Stöllinger,

³ Among the first contributions to highlight asymmetries in power and their relationship with the distribution of gains along GVCs we can find Gereffi (1994) and Gereffi et al (2005).

2016, p. 801). While the contributions above discuss at length the geo-political asymmetries, they rarely explicitly consider the role that technology has in furthering these asymmetries.

2.2 GVC, technology and intangible assets.

Over the last decades, a set of key issues within trade and GVCs theories have emerged, namely: a) whether and under which conditions factory economies (and more broadly firms and industries) could benefit from getting integrated within GVCs (OECD, 2013); b) if and how they could upgrade their specialisation moving towards higher value added segments of the value chains (Taglioni and Winkler, 2016; WIPO, 2017) and c), the role played by the quality of the science, technology and innovation system, in determining different possible outcomes deriving from the participation to GVCs (Pietrobelli and Rabellotti, 2011, Lema et al., 2019).

Several contributions have highlighted the importance played by technology and knowledge assets in affecting the potential benefit stemming from the participation in GVCs, translating the main insights of the technology-gap approach to trade (Dosi et al. 1988, 1990, 2015; Fagerberg, 1994; Cohen 2010; Laursen and Meliciani 2010; Maggi, 2017) to the new context of international production and GVCs. Jona and Meliciani (2018) show that knowledge-based or intangible capital (including not only R&D but also design, training, organizational capital and brand) affect countries' ability to appropriate gains from GVC participation. Moreover, these intangible assets are usually highly scalable, with minimal marginal costs that can quickly compensate the initial cost of investment (Durand and Milberg, 2020). As a result, companies that specialise in intangible-intensive segments of value chains will be in a position to appropriate a disproportionate share of the value added generated. Chen et al. (2017) have estimated, by merging WIOD (world input-output data) and national account statistics on capital stocks, the income generated by intangible assets in 19 global manufacturing value chains in the 2000-2014 period. They find that the average share of intangible capital income in final output has increased rapidly since 2000 and levelled off after 2008, although with dynamic patterns that diverge across sectors and stages of GVCs (see also WIPO, 2017).

The literature on technological trajectories and GVCs has also highlighted that the specific trajectory that a country-industry takes depends to a large extent on the initial conditions of the country and the co-evolution of different factors such as the strategies and technological endowments of firms and industries and the qualitative structure of the national innovation systems in which they are embedded. Specifically, Mudambi (2008) shows that advanced countries tend to specialise in the intangible intensive stages of the GVC (and emerging countries specialise in the manufacturing and assembling activities) and Lema et al. (2019) identify different possible trajectories of insertion of developing countries in GVCs and

different possible outcomes in terms of technological upgrading/downgrading evolutive patterns.

2.3 Offshoring, GVC integration and employment

The literature reviewed in the previous subsections has shown that the issue regarding the role of technology in shaping the structure and governance of GVCs, as well as level and type of participation of firms and countries in GVCs, has been addressed only in recent years and by a small, albeit growing number of contributions. The same can be said regarding the effects of the participation in GVCs on employment, which has seen the empirical literature on this topic grow significantly in recent years yielding, nevertheless, mixed results.

The first set of studies has focused on the relationship between offshoring, often proxied as import penetration, and employment. Amiti and Wei (2005; 2009), examining the case of United Kingdom and the US, find that while offshoring leads to productivity gains it does not impact labour demand of service offshoring. Consistently with these findings, Hijzen and Swaim (2007) look at 17 high-income OECD countries, and find inter-industry offshoring does not change labour intensity but leads in contrast to an increase of overall employment. Other contributions find less encouraging results. An OECD study on 12 countries finds that material and service offshoring activities have a negative association with domestic employment (OECD, 2007).

More recently, the literature has looked at how offshoring affects the composition of employment across skill groups; the evidence is not conclusive but does point towards the existence of a skill-bias, i.e. offshoring increases the share of the wage bill of high-skilled workers (Feenstra and Hanson 1996; 1999; Strauss-Kahn, 2003; Hijzen et al., 2005; Falzoni and Tajoli, 2012 and Crinò, 2012; Foster-McGregor et al, 2013). Interestingly Foster-McGregor et al. (2016) present evidence that partially contradicts the idea of skill-biased offshoring, showing an unexpectedly larger negative effect on employment of highly educated workers in high-income countries. The authors make sense of this result by suggesting that companies in high-income countries have started to offshore high-technology functions too.

A more recent strand of work has highlighted the role of task routinisation, rather than skill requirement. In this instance theoretical predictions and empirical results are quite aligned, suggesting that routine intensive tasks are more likely to be offshored (Becker et al 2013, Hogrefe, 2013, Baumgarten et al 2013, Ottaviano 2015.). More recent contributions have raised the point that the relationship between offshoring/participation in GVCs and employment could also run the other way round. In fact, several studies have shown that the quality of the

employment structure of a firm or a country represent a prerequisite for firms and countries to get involved in GVCs and to be positioned in the most qualitative stages of the value chains. In particular, Grundke et al. (2017a, 2017b), show that countries and firms with a labour force endowed with higher cognitive, ICT or science and technological skills add more value added to their exports and tend to position themselves in production segments and functions characterized by these high-level competences.

The nexus between GVC participation, of which offshoring is a key component, the knowledge and technological endowments of countries and the ensuing occupational outcomes has received, so far, little attention. Marcolin et al. (2016) are among the first to shed light on the complexity of such linkages highlighting the existence of “complex interactions between the routine content of occupations, skills, technology, industry structure and trade, which do not allow for a neat identification of “winners” and “losers” in a GVC context” (Marcolin et al., 2016 p.3). The complexity of such interactions is further explored by a recent work of Marcolin and Squicciarini (2018) that, in line with the empirical agenda of our contribution, addresses empirically two main issues: a) how the skill composition of a country's workforce shapes the specialisation and positioning along the global value chain, and b) the way in which GVC specialisation and positioning both determine, and are determined by, investment in selected knowledge-based capital assets, and what this entails for policy (Marcolin and Squicciarini, 2018). All in all, this contribution confirms the complexity of the interplay between GVC, technology and employment and as a consequence the difficulty of drawing from the evidence produced clear-cut policy implications and guidelines on how to get the most from the participation in GVCs. Nonetheless this contribution has the merit of defining the main issues and relationships at stake, providing relevant hints on the main channels through which technology and knowledge-based assets can shape the GVC-employment relationship. The empirical exercise proposed in this paper aims at shedding additional empirical light on some of these channels.

3. Measuring GVC integration, its technological quality and employment upgrading.

In light for the literature discussed in the previous section, we aim to make two key contributions exploring the nexus among GVCs, technology and employment. First, we frame employment upgrading as shifts in employment structure towards headquarter and away from fabrication functions. Second, we offer a rich empirical picture of country-industries' technological position and that of their GVC partners, which we operationalise in terms of patent and intangible assets intensity.

To investigate the relationship between GVC participation, technology and employment structure, we compile a country-industry level dataset, combining a range of sources. This section discusses them in turn, starting from the traditional measures of GVC participation, then the data used to capture technological positioning and finally looking at the data on employment shares which we use to proxy for employment upgrading.

3.1 Measures of GVC integration.

In order to measure countries' participation to GVCs, we rely on the 2016 release of the WIOD dataset, which covers the years 2000-14 for 43 countries and 51 industries.⁴ The literature on input-output tables has developed a range of approaches to capturing industries and countries' participation to GVCs and the degree of fragmentation of production chains (for a review of conceptual and methodological issues see Bontadini and Saha, 2021 and Borin & Mancini, 2020). We follow Borin and Mancini, (2020) that expand the approach of Johnson (2018) to what Koopman, Wang, and Wei (2014) refer to as foreign value added in gross export, also known in the literature as backward GVC participation:

$$BWD_s = \sum_{r \neq s} V_r B_{r,s}^s E_s \quad (1)$$

Where V_r is a diagonalised vector of value added as a share of total output in country-sector r . $B_{r,s}^s$ is a modified version of the traditional Leontieff inverse that captures all inter-sectoral linkages among all countries and industries, taking however into account that foreign intermediate demand for country-sector s is also present in the vector of gross export E_s :

$$B_{r,s}^s = (I - A^s)^{-1} \quad (2)$$

Where A^s is a matrix of technical coefficients in which all rows corresponding to country-sectors have been turned to 0, as discussed in Borin and Mancini, (2020). BWD_s informs us of how relevant foreign inputs are for the production of gross exports. As such, this can also be interpreted as a measure of offshoring, i.e. segments of value chains that have been relocated abroad. BWD_s is expressed as in absolute terms and in order to account for size effects, we divide it by country-industry total output:

⁴ In our empirical analysis we aggregate some of these industries in order to make it possible to match information for NACE rev. 1 industries for the years 2000-07 from the EU Labour Force Survey, as a result we end up with 49 industries. Out of these we focus on manufacturing and service industries, we provide a complete list of these in the Appendix.

$$Bwdint_s = \frac{BWD_s}{Output_s} \quad (3)$$

We prefer to use output as denominator rather than export or value added. This is because at the country-industry level, value added can be very small or even negative and it would be a less stable measure of productive capabilities than gross output. Concerning exports, we prefer to use output to have more accurate understanding of how different inputs feed into country-industries' productive process as a whole, and not just production that satisfies foreign demand.

3.2 The technological quality of GVC integration.

A key contribution of this paper is to put the quality of GVC participation at the centre of our analysis. This requires having a measure of partners' knowledge and technology intensity.

In order to achieve this, we first turn to patent data. Using the REGPAT dataset compiled by the OECD, we retrieve the number of patent applications filed to the EPO, across technological classes identified at 4-digits of the international patent classification (IPC). We translate IPC classes into NACE rev. 2 2-digit industries using the crosswalk developed by Lybbert and Zolas (2014). We identify the country of development of each patent based on the country of residence of the inventor, rather than the applicant, which is provided in REGPAT. This is relevant because we are interested in knowing where the innovative capabilities are located rather than the location of the company that seeks market protection through patenting. We then compute patent stocks K_{ijt} with the perpetual inventory method:

$$K_{ijt} = PAT_{ijt} + (1 + \delta)K_{ijt-1} \quad (4)$$

we calculate the initial value of the stock K_{ijt_0} as follows:

$$K_{ijt_0} = \frac{PAT_{ijt_0}}{\bar{g}_j + \delta} \quad (5)$$

where PAT_{ijt} is the patent applications filed with EPO in sector j from inventors in country i in year t and $\delta = 0.1$ is the depreciation rate, set at a level in line with the literature (Verdolini and Galeotti, 2011; Keller 2002); \bar{g}_j is the average rate of growth of patenting in the industry j for the period between t_0 and $t_0 - 4$. We use $t_0 = 1995$ as the initial year for the computation of

the patent stock, while our analysis starts from 2000, to minimise the impact of how the initial stock on the levels of stock we use in the analysis.

Patents have been used extensively in the literature to capture technological capabilities and are a straightforward and intuitive measure of innovation output. However, they only capture the technological dimension of knowledge and are not relevant for all industries in the same way. This is particularly the case for services that have virtually no patenting activity and, as a result, are not included in the crosswalk from IPC classes to industries by Lybbert and Zolas (2014).

To compensate for this, we take the approach of complementing patent stocks by looking at estimates of intangible capital from the INTANINVEST dataset (Corrado et al 2016). These measures expand the boundaries of what we consider as technological capabilities by including knowledge that has been accumulated over time through a broader set of activities and that are therefore relevant for services too. Intangible capital includes in fact several assets, ranging from those that are included in the national accounts (such as R&D, software and databases) to those that are not, such as investments in brand, design, organisational capital, training and financial innovation.⁵

However, data on intangible assets present one major limitation, as they are only available at 1 digit of NACE rev. 2 industries. This means that there is no variation across manufacturing industries within each country.⁶ Moreover, intangibles assets have been computed only for a subset of high-income economies, covering most of European countries, US and Japan. As a result, when we use this measure to capture the quality of a country-industry's partner this is only restricted to countries that are included in the INTANINVEST dataset.⁷

It is also worth stressing that while data on intangibles are of course related to innovative activity that would also be captured by patenting activity, they are not directly comparable to our measures of patent stocks, since they are computed in millions of national currency, while patent stocks use the number of patent applications.

We are therefore faced with both conceptual and empirical trade-offs in our two sources of data. On the one hand, patent stocks are well-known measure of technological capabilities, are available for all countries and at the desired level of disaggregation but are only relevant for

⁵ For a detailed discussion of what each of these assets represents and how it is computed we refer the interested reader to Corrado et al (2016).

⁶ All of the manufacturing sector is lumped under division C in NACE rev. 2 classification at 1-digit of disaggregation.

⁷ Table A1 reports the list of countries we include in our final sample, it should be noted however that among Eastern European countries, we only have data on intangible assets for Hungary, Slovakia and Czech Republic.

manufacturing industries. On the other hand, intangible assets cover a broader group of knowledge-related activities, that are relevant for services and manufacturing alike, but for the latter they are only available for the manufacturing sector as a whole.

In an effort to reconcile these issues, we resolve to use patent data for the manufacturing sectors and measures of intangible assets for service industries and compute the following intensity measures:

$$Patint_{ijt} = \frac{K_{ijt}}{Output_{ijt}} \quad \text{if } j \in \text{manufacturing} \quad (6)$$

$$Intanint_{ijt} = \frac{Intan_{ijt}}{Output_{ijt}} \quad \text{if } j \in \text{services} \quad (7)$$

While this choice is certainly dictated by the data availability issues discussed above, it also makes sense conceptually. Manufacturing and services are in fact starkly different activities, whose quality can hardly be measured with a unique indicator. It seems therefore appropriate to use patent as a relatively narrow-defined measure of technological capabilities, while we rely on intangibles that have broader conceptual boundaries, to assess the quality of services industries.

Now that we have derived measures of knowledge intensity for both manufacturing and service country-industries, we can combine these with the GVC participation indicators discussed above to obtain a measure of the technological quality of GVC participation. Conceptually speaking, we can think of the quality of a country-sector's GVC backward participation as the quality of the partners with which the country-sector engages. To have a unique measure of this, we look at the average quality of a country-industry's backward linked partners. For manufacturing partners we compute:

$$BwdPatent_s = \sum_{r \neq s} Patint_r * \frac{BWD_{r,s}}{\sum_{r \neq s} BWD_{r,s}} \quad (8)$$

While for service partners we compute⁸:

⁸ Two clarifications on notation are in order. First, we use subscripts r and s instead of i and j because they refer to different things. In the former case, we separate the two subscripts with a comma to indicate two separate country-sectors (r and s) with value added flowing from r to s . In the latter case, we do not use a comma as we indicate a unique country-sector identified by country i and sector j . Second in equations 8 and 9 we use $\overline{BWD}_{r,s}$ to indicate the foreign value added from r that is embodied in export of s , this is a bilateral measure of backward GVC as indicated by the double subscript r and s . The denominator in equations 8 and 9 $\sum_{r \neq s} \overline{BWD}_{r,s}$ in contrast refers to the total backward GVC participation of country-industry s and it is therefore equal to \overline{BWD}_ζ from equation 1

$$BwdIntant_s = \sum_{r \neq s} Intantint_r * \frac{BWD_{r,s}}{\sum_{r \neq s} BWD_{r,s}} \quad (9)$$

In this way, we have two measures of quality of GVC participation. For each country-industry s , we compute the average patent intensity of manufacturing backward-linked partners, weighted on the strength of the backward linkages. For service backward-linked partners we compute the same average using however intangible intensity, as our measure of quality.

3.3 Functional specialisation and employment upgrading.

Finally, we use data on employment across country-industries from the European Union Labour Force Survey (LFS). We use this source of data to compute shares of employment in managers and manual workers, which we equate to headquarter and fabrication functions, respectively, following Timmer et al. (2019). We have already discussed how the notion of functional specialisation is particularly appealing for our analysis because it links conceptually occupations with business functions within GVCs. From an empirical point of view we believe this is a meaningful classification for two key reasons. First, it loosely corresponds to the distinction between skilled (white collar) and unskilled (blue collar) workers. Second, it also matches business functions that are likely to be co-located as a consequence of the new international division of labour (Lanz et al., 2011; Timmer et al., 2019). This in turn is informative of the position each country-sector occupies within GVCs, with managerial functions appropriating larger share of value added, determining the location of other functions and corresponding, ultimately, to GVC upgrading (Gereffi, 1994; Gereffi et al., 2005). As a result, an increase in the share of managers can be interpreted as an increase in the capability intensity of a country-sector and as shift in function, and therefore position, within GVCs.

4. Descriptive evidence

By combining the different types of data sources described in the previous section, we are able to shed new light on main trends in GVC participation, technological asymmetries and employment structure across European countries and industries.

A first key aspect of GVCs is that this phenomenon has brought about increasingly complex production networks that link countries with one another. The European Single Market has led to a very high level of integration among countries, that has grown considerably over the past 20 years. Figure 1 shows how backward linkages (as measured in equation 3) have grown over time, from 2000 to 2014; three key features emerge from this evidence. First, Western Europe was already a rather highly integrated region in 2000, while at the time Eastern and Southern

European countries (Portugal and Greece in particular) were comparatively much less involved in GVCs. Second, Germany is at the centre of production networks in Europe, a centrality emerged from other contributions (Amador & Cabral, 2017; Amador et al., 2018; Baldwin & Lopez-Gonzalez, 2014). Third, while Eastern Europe has significantly increased its participation in GVCs, this has not changed the structure of production networks that remain concentrated around Germany.

[Figure 1 about here]

Building on the geographical patterns emerging from Figure 1, and in order to facilitate the discussion of the descriptive evidence in this section, we focus on regions and macro sectors in Europe. We aggregate European countries in 5 main macro-EU-regions: Centre, North, South, East and West and we do the same for sectors aggregating industries in five main groups: high-tech manufacturing (HTM), low-tech manufacturing (LTM), knowledge intensive business services (KIBS), knowledge intensive services (KIS) and low-knowledge business services (LKBS).⁹

Figure 2 reports the evolution of macro-regions and macro-sectors' backward GVC participation. We find confirmation that in 2000 Eastern and Southern Europe occupy rather peripheral, i.e. less connected, positions in Europe's GVC network. However, these two regions show starkly different evolutive patterns. Southern Europe remains by large the region with the lowest integration across the continent in 2014, while Eastern Europe moves up from fourth to second position.

Some clear sectoral patterns emerge as well, setting manufacturing and services apart from each other. The former shows a much higher level of GVC participation, with high-tech sectors participating to GVCs almost twice as much as low-tech sectors. Service industries in contrast show shorter value chains, with much lower shares of import of foreign value added.

[Figure 2 about here]

All in all, Figures 1 and 2 show a general trend of growing GVC participation in Europe, particularly marked for Eastern European countries. But has the increasing integration been accompanied by a technological and functional upgrading? This can be assessed in Figure 3

⁹ We provide details of how countries and industries are grouped into regions and macro-sector in the Appendix in Tables A1 to A3. We have chosen to group the UK and Ireland within the group "West" as these two economies share, along with their geographical proximity, similar industrial structure with a strong specialisation in services. The classification of macro-sectors based on knowledge and technology intensity follows the list provided by Eurostat.

looking at the dynamics of the average patent and intangible capital intensity of macro-regions and macro-sectors over the 2000-2014 period. The figure clearly shows the persistence of wide technological and knowledge-based asymmetries across regional areas and sectors.

Southern and Eastern Europe set themselves apart from the rest of the continent, with lower levels of both patent and intangibles intensities and this both at the beginning and end of the examined period. Furthermore, despite Eastern Europe having significantly increased its level of participation in GVCs over our observed period (Figure 2), this process has not be paralleled by a reduction of its technological gap from the most advanced EU countries.

Finally, turning to macro-sectors we also find rather stark and persistent differences. There is a clear, and increasing, gap between high and low-tech manufacturing in terms of patent intensity and the same applies between KIBS and other service industries, as it emerges from the indicator measuring the intensity in intangible assets.

[Figure 3 about here]

Given the persistence of technological asymmetries, it is also important to assess whether these are also reflected in terms of employment structure, which, as discussed in the previous section, is the key outcome variable of our analysis as it speaks to skills and business functions that take place across countries and industries.

In Figure 4 we look at the evolution of shares of managers and manual workers across regions and macro-sectors over our observed period. Concerning the former we find common trends that maintain, and in some cases even increase, initial differences in the employment structure. Looking at the share of managers in panel A, we find not only that Eastern and Southern European countries have the lowest average shares of this occupational category, but that over time the gap with Centre and Western regions increases. Overall, these core EU regions are those that have experienced the largest increase in the share of managers, suggesting that many sectors in the most advanced area of EU have further strengthened their specialization in headquarter functions (Timmer et al., 2019)

Concerning manual workers, we find a declining share of this component of the labour force in all regions, but this trend stops in Eastern Europe from 2005 onwards. This once again suggests that while Eastern European countries have significantly increased their participation in GVCs this rapid integration has not been accompanied by a process of functional upgrading, i.e a shift away from fabrication and towards headquarter functions. Southern Europe in contrast does experience a steady decline in its share of manual workers, but the relevance of this component of the labour force remains consistently higher than in the other three macro-regions, especially the West and Centre EU.

[Figure 4 about here]

Finally, looking at employment structure across macro-sectors, we find again rather stark sectoral patterns. Services have much higher shares of managers than manufacturing, while the opposite is true for manual workers. Between the two manufacturing macro-sectors, high-tech industries show higher shares of managers and lower ones for manual workers, which is consistent with the fact that the category of managers includes scientists and researchers that are occupations closely related to R&D activity.

The descriptive evidence presented in this section suggests that most countries and sectors have increased their participation to GVCs. However, both geographical and sectoral patterns persist starkly.

First, the increased GVC participation has not altered the centre of gravity of the production network – notably Germany – and it has mostly concerned manufacturing industries. Second, cross country and cross sector asymmetries, both in terms of patent and intangible intensities, persist and there is no sign of convergence. Third, while the share of managers increases across the board, the relative position of countries and industries has remained unchanged. Western and Central regions have experienced the largest increase in manager shares, suggesting a concentration of headquarter functions in this part of the continent, while Eastern Europe has remained specialised in fabrication functions with by far the largest share of manual workers. In sum, the descriptive evidence discussed here is in line with the literature emphasising the existence of asymmetries in the international division of labour, both across countries and industries (Chen et al., 2017 Stöllinger, 2016, Mudambi 2007). Such asymmetries are persistent over time and concern both technological intensity and employment structure suggesting that despite a growing economic integration, the geographical and sectoral distribution of functions have remained, broadly speaking, unchanged.

5. Econometric strategy

In line with the descriptive evidence discussed in the previous section, we now explore the role of initial asymmetries both in terms of employment structure (share of managers and manual workers) and technological intensity (patents and intangible assets), in shaping the relationship between GVCs participation and employment outcomes (shares of managers and manual workers). To achieve this, our econometric analysis focuses on the period 2006-2014, while we use the preceding years in our sample (2000-05) to construct pre-sample means (PSM). Because we have seen that GVC participation is most relevant for manufacturing industries and these

sectors also exhibit a higher variation in the share of managers and manual workers, we focus our econometric analysis only on manufacturing industries, though taking into account also their linkages with service industries.

As a result, our econometric analysis pursues two goals. On the one hand we explicitly account for the degree of persistency of country-industries' initial position, captured by employment structure. On the other, we also investigate the relationship of employment structure with GVC participation and its quality.

As discussed in the literature review section, the relationship between the technological quality of GVC participation and employment structure is a rather understudied aspect of GVC participation and we do not have clear ex-ante expectations. On the one hand, integrating with high quality partners could lead to processes of employment upgrading through spillover effects; on the other, it could lead to competition/substitution effects (especially when both the importer and exporter have high technological capabilities) and reinforce initial asymmetries (especially when the importer has lower technological capabilities than the partner).

Moreover, the impact can also differ depending on whether manufacturing industries import value added from other manufacturing industries or from service industries. In fact, competition effects are more likely to occur in the first case, while importing value added especially from service sectors with high levels of intangible capital can be beneficial for upgrading due to knowledge and skill complementarities (Meliciani and Savona, 2015).

This range of potential outcomes is also in line with the qualitative evidence put forward by the traditional literature on GVCs (Gereffi et al., 2005) and suggests that employment outcomes does not depend on the quality of GVC partners alone. Based on the discussion above, two issues arise for our empirical approach. First, it is important to have separate measures of technological quality for manufacturing and service GVC partners. Second, we should take into account the country-industries' own technological intensity in terms of patent intensity, which our descriptive evidence shows to be persistent over time. The technological level of the country-sector is likely to mediate the relationship between the level and quality of the GVC participation and its employment structure. Our econometric strategy deals with these issues explicitly as follows:

$$\begin{aligned}
\ln(y_{ijt}) = & \alpha + \sum_t \beta_t \ln(\bar{y}_{ijt_0}) + \delta_1 TopDecile_{ijt_0} + \\
& \beta_1 \ln(Bwd_{ijt}) + \gamma_1 TopDecile_{ijt_0} * \ln(Bwd_{ijt}) + \\
& \beta_2 \ln(BwdPatent_{ijt}) + \gamma_2 TopDecile_{ijt_0} * \ln(BwdPaent_{ijt}) + \\
& \beta_3 \ln(BwdIntangibles_{ijt}) + \gamma_3 TopDecile_{ijt_0} * \ln(BwdIntangibles_{ijt}) + \\
& \beta_4 \ln(Patint_{ijt}) + \delta_2 \ln(Capital_{ijt_0}) + \kappa_i + \varphi_j + \tau_t
\end{aligned} \tag{10}$$

Our outcome variable (y_{ijt}) is either the share of managers or that of manual workers in country-industry ij at time t (2006-2014). We control for country, sector and year fixed effects (κ_i, φ_j and τ_t , respectively) and add the pre-sample mean (2000-05) of the outcome variable. Interacting these pre-sample means with time dummies allows to control for the persistency of initial conditions over time, which is relevant to assess whether there has been a convergence or divergence of employment structure across country-industries over time. Furthermore, this approach is also consistent with the idea that pre-existing employment structure is relevant for the position that countries and industries will occupy when joining GVCs (Grundke et al. 2017a, 2017b). Finally the choice to use pre-sample means, rather than classical fixed effect estimators, to absorb country-industries' pre-existing conditions is in line with the literature dealing with highly persistent variables (Blundell et al., 1995; 2002).

This approach, coupled with our set of fixed effects, also allows us to include in our regression dummy variables for country-sectors' initial positioning in terms of technological capabilities, that traditional fixed effects would otherwise absorb. In particular, we capture country-industries' technological positioning with a dummy variable $TopDecile_{ijt_0}$ taking value one, if the pre-sample mean of the country-industry patent intensity ranks in the top decile. We also present the results using a dummy for the bottom decile, used as a proxy of technological backwardness.¹⁰ We interact this dummy with the measures of GVC participation, as well as the two measures of quality for backward patent and intangible intensity.¹¹ Given the persistency of initial positions in terms of patent intensity (see Figure 3) using dummies based on the pre-sample period is an appropriate strategy to study how initial technological asymmetries affect the relationship between GVC participation and employment, while also

¹⁰ We have also tested our results by including both dummies with the respective interactions and they remained unchanged. We do not report these in the interest of space but they are available upon request.

¹¹ Recall from equations 8 and 9 that backward patent intensity is computed for each country-industry, based on the patent intensity of its *manufacturing* partners, while backward intangible intensity is based only on *service* partners. As a result, these two variables capture the quality of manufacturing and service partners, respectively, which is why we include them both in our analysis.

avoiding any risk of obvious reverse causality between GVC participation and the technological position.

We provide a list of country-industries that rank in the two top and bottom deciles in the Appendix (Table A4 and A5). What is worth noting here is that this ranking seems to be driven not only by sectoral determinants but also, and crucially, by country-level characteristics suggesting that technological asymmetries also reflect differences in the strength of national innovation systems. More specifically, no sector from Eastern Europe is included in the top 2 deciles, while this is the case for low-tech sectors from Germany, e.g. the manufacture of textiles (sector C13-C15). In contrast, no sector from the region Centre is included in the bottom 2 deciles, while relatively high-tech sectors such as the automotive industry (C29) from Eastern European countries – e.g. Poland, Romania and Slovakia – rank in the bottom decile for patent intensity.

Finally, we add two control variables to our specification. First, we take into account the fact that while the initial technological position matters, as country-industries engage with GVCs their technological intensity is also likely to evolve over time and that this could impact their employment structure in turn. For this reason, we control for country-industries' own patent intensity during our period of analysis (2006-14) as computed in equation 6 above. Additionally, we include a measure of capital intensity, measured for the pre-sample period, which we compute as a country-industry's total capital stock, retrieved from EUKLEMS, divided by total employment, from EULFS.

6. Results

The key aim of our econometric exercise is to qualify the relationship between employment structure and GVC participation focussing in particular on the role played by the initial asymmetries, both in terms of employment structure and technological intensity, and the quality of GVC participation. We first only control for traditional measures of backward GVC participation and its interaction with initial technological intensity (column 1 and 5) and we progressively add our measures of technological quality of GVC participation, both in terms of patent intensity of foreign manufacturing suppliers and intangibles intensity of foreign service suppliers.

[Table 1 about here]

The interaction of the pre-sample mean of the outcome variable (shares of managers and manual workers) with time trends is always positive and significant, throughout our results, which is consistent with the descriptive evidence of strong persistence of employment structure over time. Despite significant changes in the share of managers and manual workers that occurred over our observed time period throughout countries and industries, the initial employment structure remains a strong predictor of future employment shares, with little evidence of a convergence among countries-sectors located in the centre and periphery of EU.

Concerning the relationship between the GVCs participation and the employment structure, our results show that the shares of managers or manual workers are not related to the level of integration in and of itself. However, we find evidence of a different relationship for country-industries that start off among the top decile for patent intensity. The negative and statistically significant coefficient of the interaction term (Top decile patent *Bwd GVC) in columns 5-8 suggests country-industries with high patent intensity do see their share of manual workers decrease as they expand their backward GVC participation, while we find no such evidence for the share of managers.¹² This is consistent with the results of the literature on the “skill-biased effect of offshoring” (Strauss-Kahn, 2003; Hijzen et al., 2005; Falzoni and Tajoli, 2012; Crinò, 2012 and Foster-McGregor et al., 2013).

But does the impact of GVC integration on the structure of employment vary also according to the quality of the partner? Specifications (2), (3) and (4) look at this question for the share of managers, taking into account the patent intensity of GVC (manufacturing) partners, the intangible intensity of GVC (service) partners and both of these, respectively. The same analysis is reported for the share of manual workers in specifications (6), (7) and (8).

We find that the quality of manufacturing partners, i.e. backward patent intensity, significantly impacts on managers only for top decile country-industries, leading to a decrease in the share of this occupational category (columns 2 and 4). It therefore appears that country-industries that are among the top technological performers (high patent intensity) see their share of managers reduced as they engage with high-technology suppliers.

This could be the result of a competition mechanism: as technological leaders increase their integration with other patent intensive partners some of the managerial positions are offshored towards these new partners. This conjecture is also in line with the evidence put forward by

¹² Naturally, whether a country-sector ranks in the top decile is going to be driven by both country and sector-level features that will also impact both GVC participation and employment structure. These are however controlled for by the inclusion of country and sector fixed effects in our specification. As a result, the dummy is capturing the role of being among the top decile and therefore having a technological advantage, depurated from other country and sector time-invariant effects.

Foster-McGregor et al. (2016), as well as micro level evidence on the negative effect of foreign technological innovation on domestic employment (Gagliardi 2019).

When we turn to the relationship between employment structure of manufacturing industries and the quality of the imported service inputs, we find that the content in knowledge-based intangible assets of these inputs has a positive relationship with the share of managers and a negative one with the share of manual workers. As manufacturing country-sectors engage with service providers with high intangible intensity (Bwd Intangibles), they tend to have larger shares of headquarter (managers) functions and smaller ones of fabrication (manual workers) functions. Interaction terms are statistically significant both for manager shares (positive sign) and manual workers shares (negative sign). The positive and significant interaction between the quality of partners and the dummy for the top decile (Top decile patent₀ *Bwd Intang) suggests that technological leaders in the manufacturing industries draw even larger benefits, in terms of employment structure, from the quality of their service providers.

We thus find a complementarity, rather than competition, between quality of the service inputs imported and the employment structure of manufacturing industries. This is in contrast with the results for the quality of manufacturing GVC partners, but it confirms the importance of the link between services and manufacturing industries, for which a growing body of evidence is emerging in the literature (Evangelista et al. 2013; Meliciani and Savona 2015; Lopez-Gonzalez et al., 2019).

In sum, three findings emerge from the evidence discussed so far. First, employment structure and therefore functional specialisation is highly persistent over time and has shown no sign of convergence, despite significant increases in GVC participation throughout Europe. Second, GVC participation in and of itself does not seem to be related with countries' employment structure. In contrast, the quality of GVC participation, especially of foreign service providers, does matter for upgrading the employment structure. Finally, country-industries' initial technological position matters too: those that start off as technological leaders are likely to have larger shares of their workforce in managerial functions and smaller shares in fabrication functions, as they further integrate in GVCs.

We complement the evidence on the importance of being a technological leader by exploring whether having a technological disadvantage also plays a role in affecting the relationship between GVC participation and employment structure. We replace our *TopDecile_{ijt₀}* dummy with *BottomDecile_{ijt₀}* taking value 1 if a manufacturing country-sector is in the bottom decile in terms of patent intensity.

[Table 2 about here]

The results for this second specification are reported in Table 2 and are essentially in line with the three main results emerged from Table 1. GVC participation alone is not significantly correlated to employment structure. However, as country-industries that at the beginning of our observed period were in the bottom decile for patent intensity further integrate in GVC (Bottom decile $\text{patent}_{t_0} * \text{Bwd GVC}$), we observe lower shares of employment in managerial functions and more in fabrication functions (see the negative and significant interaction term for the share of managers and positive and significant interaction coefficient for the share of manual workers). This suggests that country-industries that have started to integrate in GVCs from lower rungs of the technological ladder have mainly specialised in fabrication functions, without managing to upgrade to headquarter positions.

The (average) patent intensity of foreign manufacturing suppliers does not seem to be related to employment structure and this also applies to country-industries in the bottom decile for patent intensity. In contrast, the quality of services providers, i.e. backward intangible intensity, exhibits a positive coefficient, confirming the results in Table 1. However, the interaction term is not statistically significant, indicating that the relationship is not different for country-industries that are in the bottom decile for patent intensity.

Finally, the key results are robust to a range of robustness checks, which we present in the Appendix. We construct our dummy variables for being leaders or laggards in technological intensity using the two, rather than the first, top and bottom deciles (Tables B1 and B2). We also weight our results on sectors' total employment to make sure that our results are not driven by sectors that account for very small shares of total employment (Tables B3 and B4). Finally, we also test a more demanding specification using country-year and industry-year fixed effects (Tables B5 and B6). This is in an effort to control for changes in demand and/or policy, such as labour market reforms that affect all sectors within the same country, or change in sectors' technology that affect all countries, which we discuss more at length in the Appendix.

7. Conclusion

The paper looks at the interplay between GVC and technology and its impact on employment outcomes. We build on the concept of functional specialisation to look at changes in the share of employment in headquarter and fabrication occupation, which we interpret in terms of employment upgrading (or lack thereof) associated to the participation in GVCs.

Our empirical analysis shows that European economies have increased their economic integration considerably between 2000 and 2014, but this process has not shifted the centre of gravity of the EU production landscape, in which Germany remains a pivotal player. Also looking at the intensity in technology and intangible assets, as well as employment structure, we find the persistence of stark country (and sectoral) technological asymmetries, with no sign of any substantial process of convergence in employment structure.

We expand these descriptive insights by focusing on manufacturing industries and taking in full account the persistence of employment structure and the role of initial technological positioning, to explore how these affect the relationship between GVC participation, its technological quality and employment structure.

In our econometric analysis, we find confirmation of the highly inertial and structural dimension of employment composition, suggesting that there is no automatic convergence across countries and industries in terms of functional specialisation. Moreover, GVC participation alone has no significant relationship with employment structure, but it is mediated by country-industries initial technological strength.

Specifically, country-sectors that are leading in terms of patent intensity have lower employment shares in fabrication functions as they integrate in GVC. They also seem to experience competition from other patent intensity manufacturing partners, towards which they offshore managerial positions. In contrast, higher intensity in intangible assets from GVC partners in services is associated to higher shares of managers and lower shares of manual workers, and these relationships are stronger for country-industries endowed with strong technological capabilities.

Country-sectors characterized by poor technological performances show an opposite specular pattern. They exhibit lower shares of employment in managerial functions and larger ones in fabrication activities. This suggests that European countries and sectors that have joined GVCs with limited technological capabilities have not been able to upgrade their employment structure. On the contrary they seem to have been pushed towards a specialisation in fabrication and, arguably, low-value-added functions.

In sum, we find no evidence of convergence in employment structures across the European continent. This has important implications for policies, especially in the current context in which Europe is facing the pandemic and is about to deploy considerable resources to foster the recovery. The sanitary crisis has highlighted the deep interdependencies that link European countries. Economic integration to the degree achieved in Europe is arguably irreversible and

has afforded significant opportunities for development, but it has not reduced the initial technological asymmetries and gaps in the quality of employment structures of EU countries.

More specifically, the policy implications deriving of this contribution can be conveyed through the three key messages. First, the evidence presented seems to suggest that the significant extension and deepening of GVCs in Europe has not helped to achieve the EU cohesion targets. Second, countries and industries' initial technological advantages constrain their ability to benefit from GVC integration, which should therefore be accompanied and possibly preceded by policies favouring the upgrading of skills and technological capabilities, to facilitate processes of integration that are less asymmetrical. Finally, the evidence put forward in this paper calls for the adoption of a more systemic approach to EU cohesion policies. This should be based on a detailed analysis of the pattern and effects of the ongoing changes in the geography of production in Europe and include the possibility of putting in place pan-European policies to govern such processes, ensuring that the benefits of economic integration are distributed more evenly across European countries and industries.

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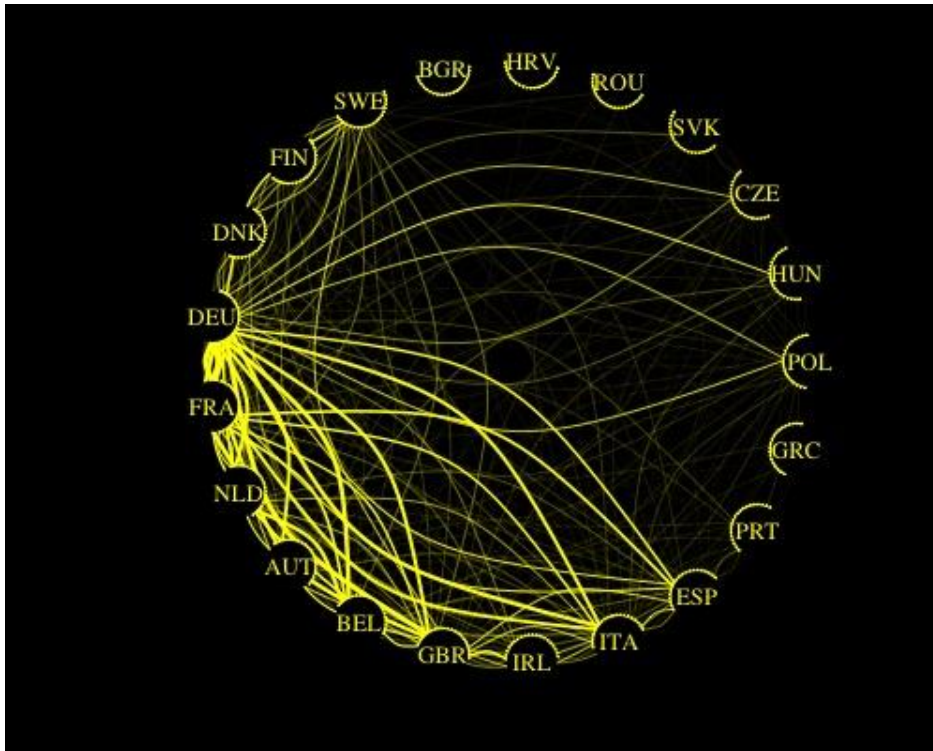
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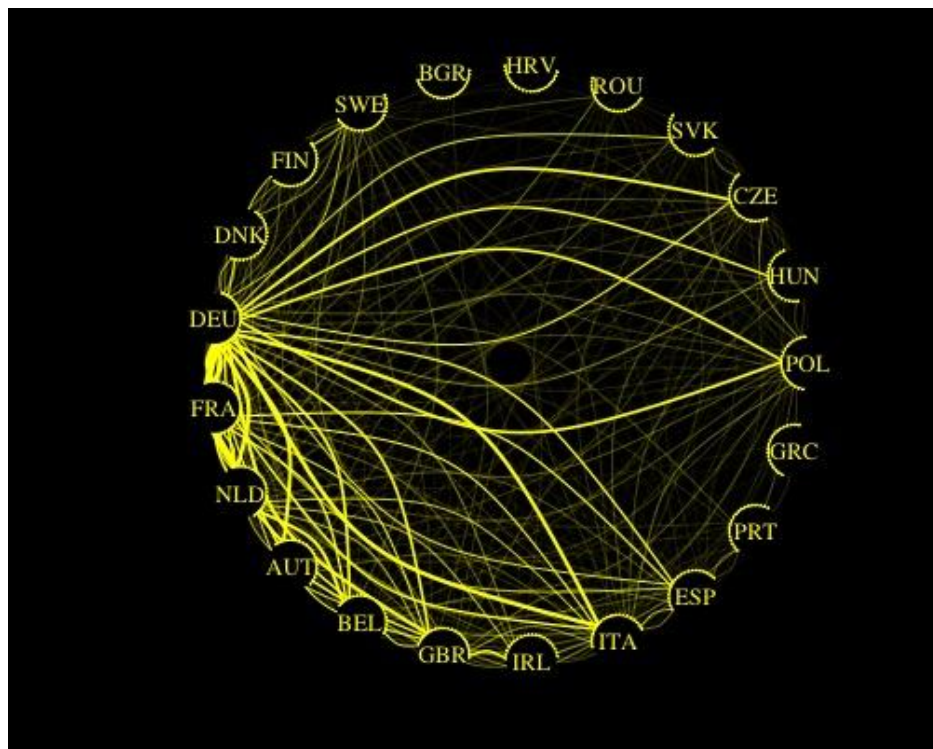
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Figures and tables

Figure 1 – Backward linkages network over time 2000 and 2014



(a) 2000



(b) 2014

Figure 2 – Backward linkages across regions and macro-sectors over time

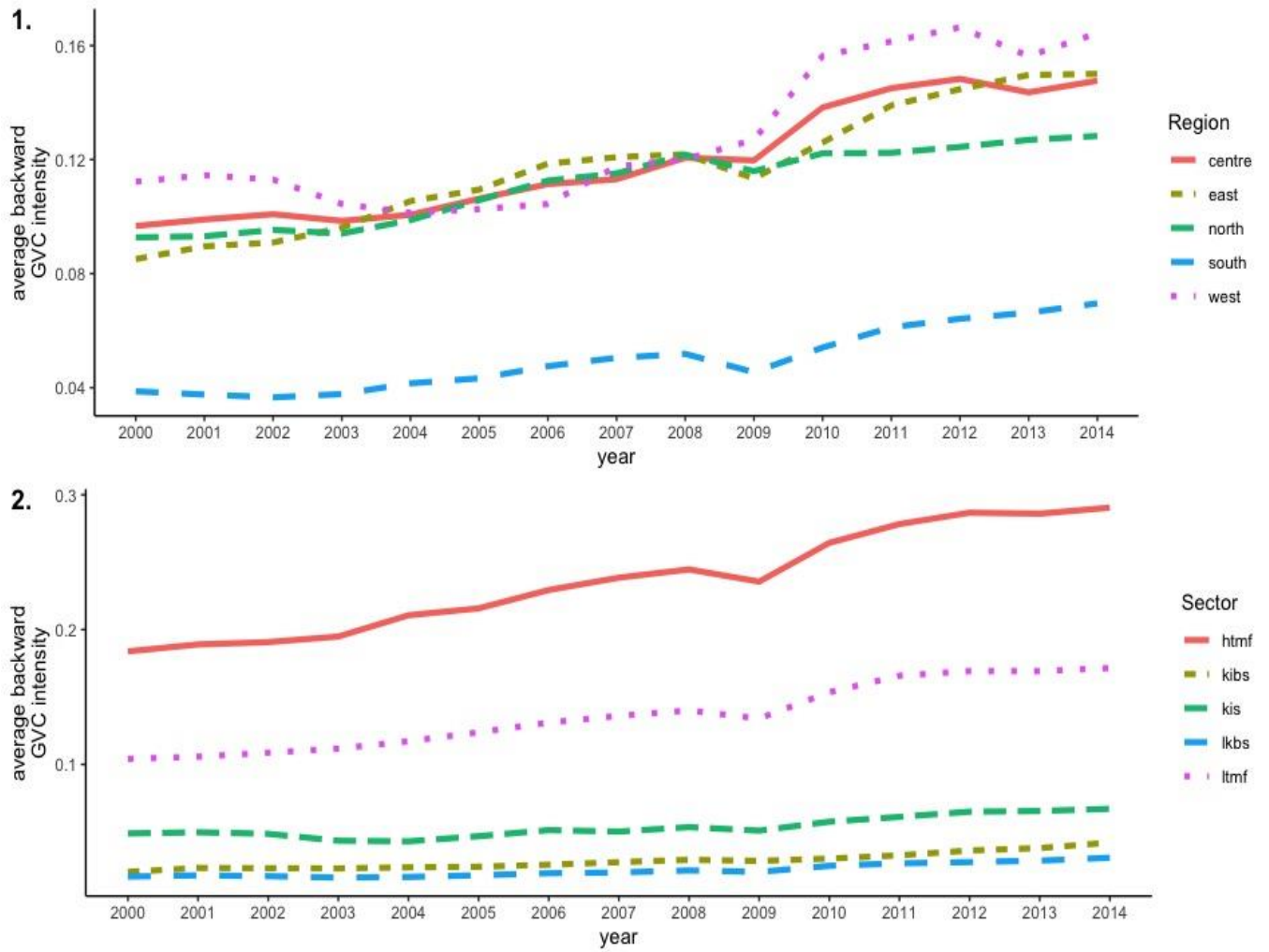


Figure 3 – Patent and intangibles intensity across regions and macro-sectors over time

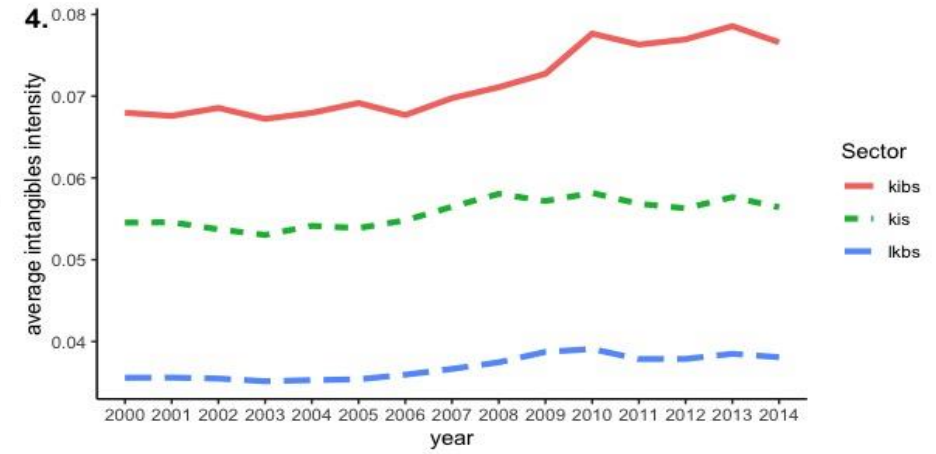
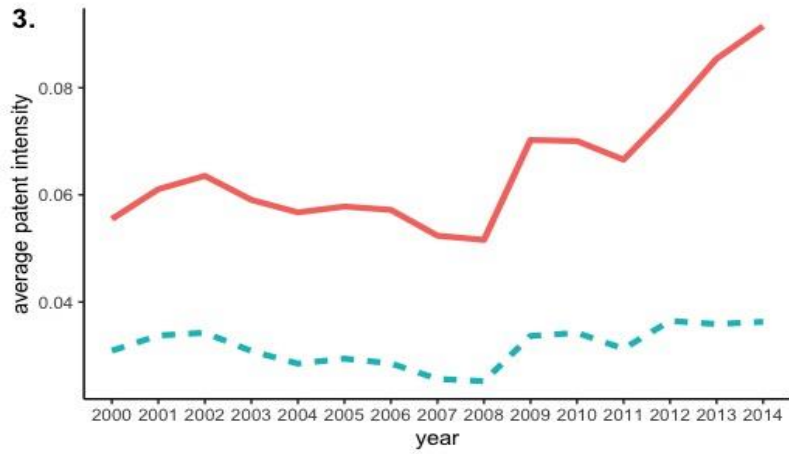
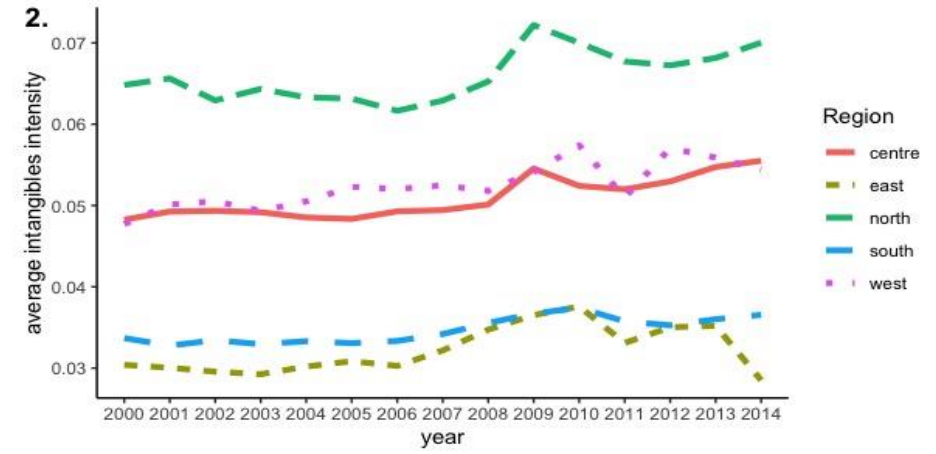
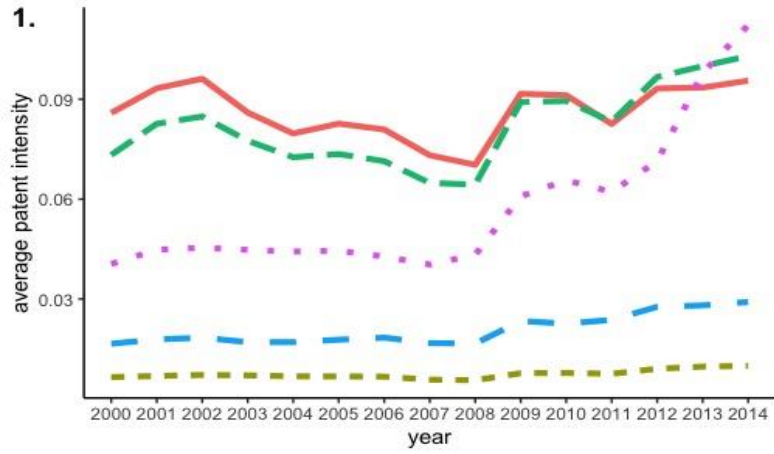


Figure 4 – Shares of managers and manual workers across regions and macro-sectors over time.

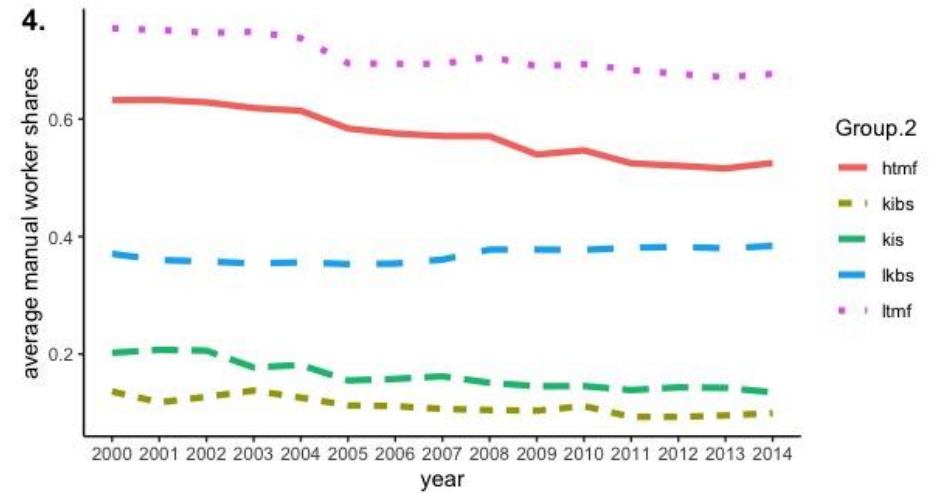
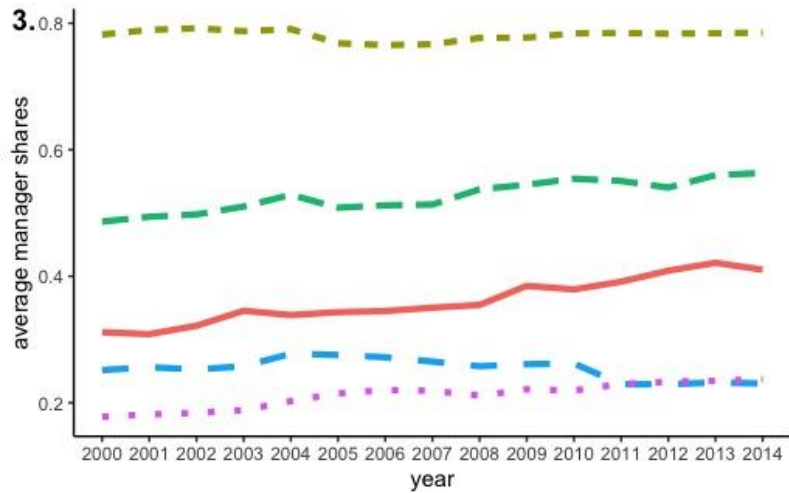
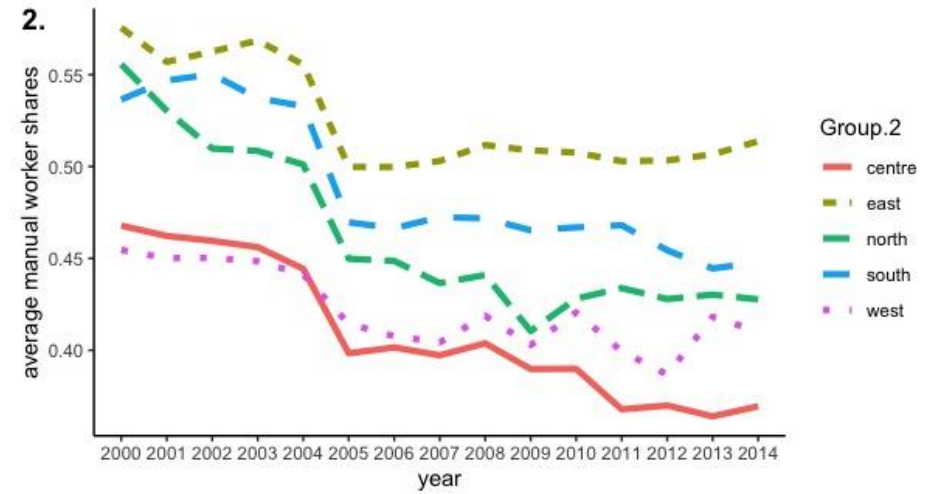
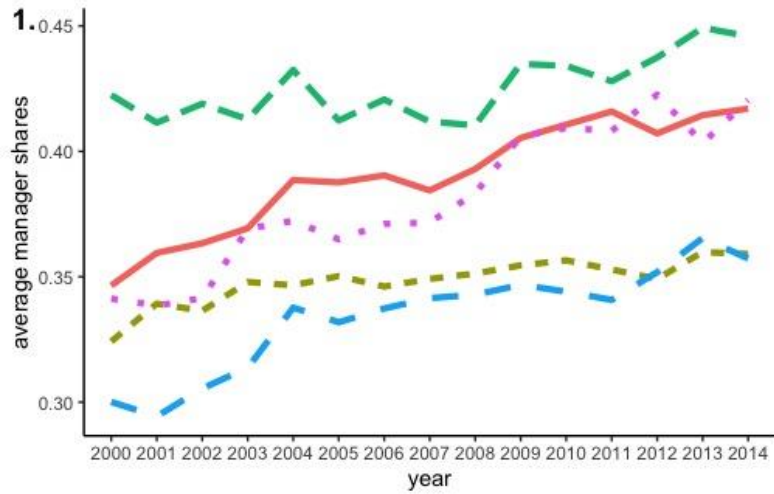


Table 1 – GVC participation, quality and employment structure: results controlling for the initial technological intensity (top decile)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Managers				Manual Workers			
2006*PSM	0.505*** (0.0387)	0.509*** (0.0391)	0.498*** (0.0385)	0.503*** (0.0389)	0.695*** (0.0428)	0.697*** (0.0424)	0.678*** (0.0426)	0.682*** (0.0423)
2007*PSM	0.535*** (0.0377)	0.537*** (0.0377)	0.529*** (0.0375)	0.531*** (0.0375)	0.706*** (0.0505)	0.708*** (0.0497)	0.689*** (0.0510)	0.692*** (0.0504)
2008*PSM	0.460*** (0.0514)	0.462*** (0.0509)	0.453*** (0.0513)	0.455*** (0.0508)	0.598*** (0.0512)	0.599*** (0.0509)	0.577*** (0.0505)	0.580*** (0.0502)
2009*PSM	0.390*** (0.0403)	0.397*** (0.0408)	0.382*** (0.0402)	0.390*** (0.0406)	0.602*** (0.0487)	0.604*** (0.0477)	0.578*** (0.0480)	0.583*** (0.0472)
2010*PSM	0.437*** (0.0385)	0.442*** (0.0387)	0.432*** (0.0386)	0.438*** (0.0387)	0.615*** (0.0524)	0.617*** (0.0518)	0.592*** (0.0506)	0.597*** (0.0503)
2011*PSM	0.444*** (0.0488)	0.448*** (0.0489)	0.438*** (0.0490)	0.443*** (0.0490)	0.673*** (0.0559)	0.674*** (0.0548)	0.648*** (0.0549)	0.652*** (0.0539)
2012*PSM	0.392*** (0.0435)	0.397*** (0.0436)	0.383*** (0.0438)	0.389*** (0.0438)	0.689*** (0.0550)	0.691*** (0.0548)	0.660*** (0.0537)	0.665*** (0.0536)
2013*PSM	0.414*** (0.0713)	0.421*** (0.0716)	0.404*** (0.0718)	0.411*** (0.0720)	0.636*** (0.0530)	0.638*** (0.0525)	0.606*** (0.0520)	0.611*** (0.0517)
2014*PSM	0.378*** (0.0551)	0.385*** (0.0560)	0.366*** (0.0549)	0.374*** (0.0556)	0.667*** (0.0536)	0.669*** (0.0534)	0.636*** (0.0523)	0.641*** (0.0525)
Bwd GVC	0.00246 (0.0127)	-0.000217 (0.0126)	0.00218 (0.0127)	-0.000438 (0.0126)	0.0146* (0.00832)	0.0146* (0.00842)	0.0134 (0.00830)	0.0135 (0.00839)
Top decile patent _{t0}	0.0441 (0.0421)	-0.200 (0.129)	0.734* (0.424)	0.583 (0.444)	-0.110*** (0.0265)	-0.0955 (0.103)	-1.308*** (0.321)	-1.271*** (0.347)
Top decile patent _{t0} *Bwd GVC	0.0226 (0.0224)	0.0272 (0.0225)	0.0167 (0.0222)	0.0235 (0.0222)	-0.0377*** (0.0123)	-0.0380*** (0.0122)	-0.0405*** (0.0121)	-0.0414*** (0.0119)
Bwd Patent		-0.0690 (0.0627)		-0.0640 (0.0629)		-0.00110 (0.0271)		-0.00337 (0.0267)
Top decile patent _{t0} *Bwd Patent		-0.0972** (0.0486)		-0.119** (0.0488)		0.00561 (0.0374)		0.0167 (0.0375)
Bwd intangibles			0.644*** (0.208)	0.640*** (0.208)			-0.253** (0.115)	-0.255** (0.114)
Top decile patent _{t0} *Bwd Intangibles			0.236* (0.141)	0.285** (0.136)			-0.401*** (0.106)	-0.403*** (0.105)
Patents	-0.0286** (0.0123)	-0.0284** (0.0122)	-0.0212* (0.0127)	-0.0210* (0.0126)	0.0104* (0.00615)	0.0104* (0.00616)	0.00744 (0.00636)	0.00737 (0.00637)
Capital _{t0}	0.0441*** (0.0145)	0.0440*** (0.0145)	0.0443*** (0.0143)	0.0441*** (0.0143)	-0.0334*** (0.00609)	-0.0334*** (0.00609)	-0.0329*** (0.00599)	-0.0329*** (0.00599)
Constant	-0.980*** (0.107)	-1.168*** (0.210)	0.966 (0.648)	0.782 (0.685)	-0.0156 (0.0405)	-0.0182 (0.0851)	-0.801** (0.354)	-0.814** (0.353)
Observations	2,575	2,575	2,575	2,575	2,589	2,589	2,589	2,589
R-squared	0.741	0.741	0.742	0.743	0.822	0.822	0.825	0.825

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.1

Table 2 – GVC participation, quality and employment structure: results controlling for the initial technological intensity (bottom decile)

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Managers				Manual Workers			
2006*PSM	0.486*** (0.0383)	0.483*** (0.0383)	0.479*** (0.0381)	0.476*** (0.0382)	0.703*** (0.0449)	0.703*** (0.0449)	0.697*** (0.0449)	0.698*** (0.0449)
2007*PSM	0.518*** (0.0370)	0.516*** (0.0368)	0.511*** (0.0368)	0.509*** (0.0366)	0.715*** (0.0525)	0.715*** (0.0524)	0.708*** (0.0529)	0.709*** (0.0529)
2008*PSM	0.443*** (0.0502)	0.441*** (0.0496)	0.436*** (0.0499)	0.434*** (0.0494)	0.607*** (0.0513)	0.608*** (0.0512)	0.600*** (0.0512)	0.601*** (0.0513)
2009*PSM	0.373*** (0.0393)	0.371*** (0.0392)	0.366*** (0.0390)	0.364*** (0.0389)	0.613*** (0.0484)	0.613*** (0.0484)	0.607*** (0.0484)	0.608*** (0.0485)
2010*PSM	0.421*** (0.0371)	0.419*** (0.0370)	0.418*** (0.0370)	0.416*** (0.0369)	0.630*** (0.0520)	0.631*** (0.0521)	0.627*** (0.0512)	0.628*** (0.0513)
2011*PSM	0.428*** (0.0474)	0.428*** (0.0472)	0.424*** (0.0473)	0.424*** (0.0472)	0.689*** (0.0542)	0.690*** (0.0542)	0.685*** (0.0537)	0.686*** (0.0537)
2012*PSM	0.378*** (0.0428)	0.376*** (0.0426)	0.371*** (0.0428)	0.369*** (0.0426)	0.707*** (0.0534)	0.708*** (0.0533)	0.701*** (0.0530)	0.702*** (0.0529)
2013*PSM	0.400*** (0.0706)	0.400*** (0.0704)	0.391*** (0.0708)	0.391*** (0.0706)	0.654*** (0.0518)	0.655*** (0.0518)	0.647*** (0.0514)	0.648*** (0.0515)
2014*PSM	0.364*** (0.0549)	0.364*** (0.0551)	0.354*** (0.0545)	0.354*** (0.0546)	0.685*** (0.0524)	0.686*** (0.0524)	0.677*** (0.0517)	0.678*** (0.0518)
Bwd GVC	0.00853 (0.0128)	0.00761 (0.0129)	0.00829 (0.0132)	0.00684 (0.0131)	0.00890 (0.00836)	0.00926 (0.00842)	0.00761 (0.00866)	0.00782 (0.00866)
Bottom decile patent ₁₀	0.0380 (0.0566)	-0.195 (0.275)	-0.160 (0.602)	-0.169 (0.598)	-0.0520* (0.0270)	-0.100 (0.150)	0.295 (0.383)	0.288 (0.384)
Bottom decile patent ₁₀ *Bwd GVC	-0.0416** (0.0186)	-0.0471** (0.0200)	-0.0445** (0.0186)	-0.0516** (0.0204)	0.0265** (0.0110)	0.0255** (0.0121)	0.0283** (0.0111)	0.0260** (0.0120)
Bwd Patent		-0.0757 (0.0621)		-0.0690 (0.0623)		0.00686 (0.0266)		0.00375 (0.0262)
Bottom decile patent ₁₀ *Bwd Patent		-0.0743 (0.0877)		-0.104 (0.0954)		-0.0155 (0.0442)		-0.0356 (0.0471)
Bwd intangibles			0.720*** (0.184)	0.711*** (0.185)			-0.380*** (0.107)	-0.380*** (0.107)
Bottom decile patent ₁₀ *Bwd Intang,			-0.0615 (0.199)	0.0421 (0.218)			0.111 (0.123)	0.145 (0.136)
Patents	-0.0137 (0.0124)	-0.0132 (0.0123)	-0.00693 (0.0127)	-0.00628 (0.0126)	-0.00532 (0.00646)	-0.00542 (0.00650)	-0.00847 (0.00657)	-0.00848 (0.00658)
Capital ₁₀	0.0482*** (0.0144)	0.0489*** (0.0144)	0.0486*** (0.0142)	0.0495*** (0.0141)	-0.0363*** (0.00598)	-0.0361*** (0.00595)	-0.0361*** (0.00585)	-0.0358*** (0.00582)
Constant	-0.966*** (0.106)	-1.182*** (0.209)	1.206** (0.582)	0.980 (0.623)	-0.0634 (0.0413)	-0.0445 (0.0842)	-1.222*** (0.330)	-1.212*** (0.329)
Observations	2,575	2,575	2,575	2,575	2,589	2,589	2,589	2,589
R-squared	0.744	0.745	0.746	0.746	0.828	0.828	0.830	0.830

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.1

Appendix A – Grouping of countries and industries.

This section of the appendix reports the grouping of countries in regions (Table A1) and industries in macro-sectors (Table A2 and A3) that we use to present the descriptive evidence in section 4. We also show which country-industries rank in the top and bottom two deciles of the distribution of patent intensity among manufacturing industries (Table A4 and A5, respectively). This ranking is used to construct our dummy variables $TopDecile_{ijt_0}$ and $BottomDecile_{ijt_0}$ which we use in turn in our econometric analysis as discussed in section 5.

Table A1 – Countries and regions.

Region	Centre	East	North	South	West
Country	Austria Belgium Germany France The Netherlands	Bulgaria Czech Republic Croatia Hungary Poland Romania Slovakia	Denmark Finland Sweden	Spain Greece Italy Portugal	Great Britain Ireland

Table A2 – Manufacturing industries

NACE	Description	Macro sector
C10-C12	Manufacture of food products, beverages and tobacco products	LTMF
C13-C15	Manufacture of textiles, wearing apparel and leather products	LTMF
C16	Manufacture of wood and of products of wood and cork, except furniture; manufacture of articles of straw and plaiting materials	LTMF
C17	Manufacture of paper and paper products	LTMF
C18	Printing and reproduction of recorded media	LTMF
C20-C21	Manufacture of chemicals and pharmaceutical products	HTMF
C22	Manufacture of rubber and plastic products	LTMF
C23	Manufacture of other non-metallic mineral products	LTMF
C24	Manufacture of basic metals	LTMF
C25	Manufacture of fabricated metal products, except machinery and equipment	LTMF
C26	Manufacture of computer, electronic and optical products	HTMF
C26	Manufacture of computer, electronic and optical products	HTMF
C26	Manufacture of computer, electronic and optical products	HTMF
C27	Manufacture of electrical equipment	HTMF
C28	Manufacture of machinery and equipment n.e.c.	HTMF
C29	Manufacture of motor vehicles, trailers and semi-trailers	HTMF
C30	Manufacture of other transport equipment	HTMF
C31-C32	Manufacture of furniture; other manufacturing	LTMF

Table A3 – Service industries

NACE	Description	Macro sector
G45	Wholesale and retail trade and repair of motor vehicles and motorcycles	LKBS
G46	Wholesale trade, except of motor vehicles and motorcycles	LKBS
G47	Retail trade, except of motor vehicles and motorcycles	LKBS
H49	Land transport and transport via pipelines	LKBS
H50	Water transport	KIS
H51	Air transport	KIS
H52	Warehousing and support activities for transportation	LKBS
I	Accommodation and food service activities	LKBS
J61-H53	Post and telecommunication	KIS
J62-J63	Computer programming, consultancy and related activities; information service activities	KIBS
K64	Financial service activities, except insurance and pension funding	KIS
K65	Insurance, reinsurance and pension funding, except compulsory social security	KIS
K66	Activities auxiliary to financial services and insurance activities	KIS
M-N	Business services	KIBS
M72	Scientific research and development	KIBS
R-S	Other service activities	KIS

Table A4 – Manufacturing country-industries in the top 2 deciles for patent intensity

Country	NACE	Decile	
AUT	C20-C21; C26; C30	Tenth decile	
BEL	C26		
DEU	C13-C15; C17; C20-C21; C23; C26; C31-C32		
DNK	C20-C21; C26		
FIN	C20-C21; C23; C26		
FRA	C20-C21; C23; C26; C27; C28; C31-C32		
GBR	C20-C21; C26		
ITA	C26		
NLD	C23; C26; C27		
SWE	C13-C15; C20-C21; C22; C23; C26; C31-C32		
AUT	C22; C23; C28; C31-C32		Ninth Decile
BEL	C17; C20-C21		
DEU	C22; C24; C27; C28; C30		
DNK	C17; C23; C24; C27; C29		
FIN	C27; C29; C31-C32		
FRA	C17; C24		
GBR	C17; C23; C28		
GRC	C26		
HUN	C20-C21		
ITA	C20-C21		
NLD	C17; C20-C21; C22; C24; C28		
SWE	C27; C28		

Table A5 – Manufacturing country-industries in the bottom 2 deciles for patent intensity

Country	NACE	Decile
BGR	C13-C15	First Decile
CZE	C16; C18	
ESP	C18	
GRC	C18	
HRV	C16	
HUN	C18	
IRL	C18	
POL	C10-C12; C16; C18; C22; C25; C29	
PRT	C10-C12; C13-C15; C16; C17; C18; C25	
ROU	C10-C12; C13-C15; C16; C17; C18; C22; C24; C25; C29; C31-C32	
SVK	C16; C18; C24; C29	
BGR	C10-C12; C18; C23; C24; C25; C29	Second Decile
CZE	C10-C12; C22; C25; C29	
FIN	C18	
GRC	C10-C12; C13-C15	
HRV	C10-C12; C13-C15; C25; C30	
HUN	C13-C15; C16; C29	
POL	C13-C15; C17; C24; C30; C31-C32	
PRT	C22; C23; C27; C29	
ROU	C30	
SVK	C10-C12; C17; C22; C25	

Appendix B – Robustness checks

This section reports and briefly discusses some robustness checks of our results from the econometric analysis presented in section 5 and discussed in section 6 in the main text.

Naturally, the choice of using a dummy taking value one when a country-industry ranks in the top (or bottom) decile, while appropriate for identifying leaders and laggards in patent intensity, is somewhat arbitrary. We therefore replicate our results, setting the threshold to identify country-industries in the top and bottom for patent intensity as the second and ninth (rather than first and tenth) decile.

Table B1 reports our results looking at interaction between a dummy taking value 1 if a country-industry is in the top 20% for patent intensity. As we enlarge the group of country-industries we consider as leaders in patent intensity, the interaction term loses statistical significance, suggesting that the relationship between GVC backward participation and the share of managers is no longer different for this larger group of technological leaders than from the rest of country-industries in our sample.

Interestingly, we also find a change in significance for the interaction of our dummy variable with the backward patent intensity, which captures the technological quality of backward linked GVC partners. In our main model we find a negative sign, suggesting a competition/substitution effect that leads technological leaders to offshore managerial occupations to other technologically intensive GVC partners. Now we find no evidence of this effect and in contrast we find that country-industries in the top 20% for patent intensity that import value added from other patent intensive partners tend to have lower shares of manual workers. This evidence hints at a possible spillover effect that we discussed in section 4: as country-industries with a solid technological base engage in GVC participation with other technological intensive partners, they also shift their employment structure away from fabrication activities.

Concerning the relationship between intangible intensity of backward linked GVC partners and employment structure, we find overall consistent results with our preferred specification, with the exception of the loss of significance of the interaction term for the share of managers (columns 3 and 4).

Table B2 replicates the results for Table 2 in the main text, focusing thus on country-industries in the bottom 20% (rather than 10%) for patent intensity. We find our main results to be robust and two additional features at play too. First, country-industries in the bottom 20% see their share of managers decrease as they import value added from high patent intensity partners (columns 2 and 4) and higher shares of manual workers as they integrate with service GVC partners that are intensive in intangibles. This overall confirms the idea that country-industries that are lagging in technological intensity stand

to reap smaller benefits, in terms of employment structure, from integrating in GVCs with partners of high technological quality.

Table B1 – GVC participation, quality and employment structure in the top 2 deciles

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Managers				Manual Workers			
2006*PSM	0.507*** (0.0387)	0.504*** (0.0390)	0.500*** (0.0385)	0.497*** (0.0389)	0.718*** (0.0413)	0.689*** (0.0436)	0.699*** (0.0413)	0.671*** (0.0437)
2007*PSM	0.538*** (0.0375)	0.535*** (0.0375)	0.531*** (0.0374)	0.529*** (0.0373)	0.729*** (0.0489)	0.706*** (0.0499)	0.709*** (0.0496)	0.688*** (0.0507)
2008*PSM	0.463*** (0.0513)	0.461*** (0.0508)	0.456*** (0.0512)	0.454*** (0.0507)	0.622*** (0.0497)	0.600*** (0.0509)	0.599*** (0.0494)	0.579*** (0.0506)
2009*PSM	0.392*** (0.0401)	0.389*** (0.0406)	0.384*** (0.0401)	0.382*** (0.0405)	0.624*** (0.0461)	0.589*** (0.0484)	0.599*** (0.0459)	0.566*** (0.0486)
2010*PSM	0.439*** (0.0382)	0.437*** (0.0386)	0.435*** (0.0384)	0.433*** (0.0387)	0.641*** (0.0498)	0.610*** (0.0519)	0.618*** (0.0486)	0.588*** (0.0511)
2011*PSM	0.447*** (0.0487)	0.446*** (0.0489)	0.441*** (0.0490)	0.441*** (0.0491)	0.700*** (0.0520)	0.674*** (0.0528)	0.675*** (0.0510)	0.650*** (0.0521)
2012*PSM	0.395*** (0.0434)	0.393*** (0.0435)	0.387*** (0.0438)	0.385*** (0.0438)	0.716*** (0.0520)	0.686*** (0.0526)	0.688*** (0.0508)	0.659*** (0.0517)
2013*PSM	0.417*** (0.0713)	0.416*** (0.0714)	0.407*** (0.0719)	0.406*** (0.0720)	0.662*** (0.0501)	0.631*** (0.0522)	0.632*** (0.0496)	0.603*** (0.0521)
2014*PSM	0.380*** (0.0551)	0.380*** (0.0557)	0.369*** (0.0550)	0.369*** (0.0555)	0.692*** (0.0513)	0.662*** (0.0531)	0.661*** (0.0506)	0.632*** (0.0530)
Bwd GVC	0.00396 (0.0120)	0.00250 (0.0119)	0.00306 (0.0119)	0.00160 (0.0119)	0.0104 (0.00721)	0.00950 (0.00725)	0.00963 (0.00716)	0.00879 (0.00720)
Top decile patent _{t0}	0.0340 (0.0415)	0.0952 (0.105)	0.310 (0.390)	0.358 (0.400)	-0.0379 (0.0319)	-0.288*** (0.0846)	-1.003*** (0.255)	-1.231*** (0.277)
Top decile patent _{t0} *Bwd GVC	-0.000606 (0.0236)	-0.00128 (0.0234)	-0.00105 (0.0234)	-0.00189 (0.0233)	0.00984 (0.0195)	0.00530 (0.0189)	0.00817 (0.0194)	0.00386 (0.0189)
Bwd Patent		-0.0818 (0.0629)		-0.0752 (0.0631)		0.0240 (0.0264)		0.0224 (0.0260)
Top decile patent _{t0} *Bwd Patent		0.0233 (0.0383)		0.0137 (0.0384)		-0.0903*** (0.0296)		-0.0859*** (0.0296)
Bwd intangibles			0.675*** (0.205)	0.664*** (0.205)			-0.258** (0.114)	-0.248** (0.114)
Top decile patent _{t0} *Bwd Intangibles			0.0933 (0.129)	0.0976 (0.128)			-0.322*** (0.0828)	-0.319*** (0.0818)
Patents	-0.0316*** (0.0120)	-0.0310*** (0.0120)	-0.0240* (0.0125)	-0.0235* (0.0124)	0.0120** (0.00604)	0.0130** (0.00608)	0.00820 (0.00624)	0.00920 (0.00628)
Capital _{t0}	0.0425*** (0.0145)	0.0428*** (0.0145)	0.0424*** (0.0144)	0.0426*** (0.0144)	-0.0314*** (0.00595)	-0.0327*** (0.00597)	-0.0293*** (0.00584)	-0.0306*** (0.00587)
Constant	-0.984*** (0.106)	-1.218*** (0.212)	1.056* (0.636)	0.808 (0.670)	-0.00968 (0.0407)	0.0547 (0.0833)	-0.817** (0.352)	-0.728** (0.349)
Observations	2,575	2,575	2,575	2,575	2,589	2,589	2,589	2,589
R-squared	0.741	0.741	0.743	0.743	0.824	0.825	0.826	0.827

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.1

Table B2 – GVC participation, quality and employment structure in the bottom 2 deciles

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Managers				Manual Workers			
2006*PSM	0.492*** (0.0386)	0.486*** (0.0387)	0.485*** (0.0385)	0.479*** (0.0385)	0.687*** (0.0447)	0.684*** (0.0448)	0.683*** (0.0449)	0.682*** (0.0451)
2007*PSM	0.524*** (0.0371)	0.520*** (0.0368)	0.517*** (0.0368)	0.513*** (0.0365)	0.698*** (0.0527)	0.697*** (0.0526)	0.693*** (0.0532)	0.693*** (0.0532)
2008*PSM	0.449*** (0.0503)	0.446*** (0.0494)	0.442*** (0.0499)	0.439*** (0.0491)	0.591*** (0.0532)	0.590*** (0.0531)	0.585*** (0.0530)	0.585*** (0.0530)
2009*PSM	0.379*** (0.0397)	0.372*** (0.0393)	0.370*** (0.0394)	0.365*** (0.0390)	0.597*** (0.0503)	0.593*** (0.0503)	0.590*** (0.0502)	0.590*** (0.0504)
2010*PSM	0.426*** (0.0375)	0.421*** (0.0371)	0.422*** (0.0373)	0.418*** (0.0369)	0.614*** (0.0536)	0.611*** (0.0537)	0.610*** (0.0524)	0.610*** (0.0526)
2011*PSM	0.434*** (0.0477)	0.432*** (0.0472)	0.429*** (0.0475)	0.427*** (0.0471)	0.673*** (0.0558)	0.672*** (0.0558)	0.668*** (0.0549)	0.668*** (0.0550)
2012*PSM	0.383*** (0.0429)	0.378*** (0.0424)	0.375*** (0.0428)	0.370*** (0.0423)	0.691*** (0.0551)	0.689*** (0.0551)	0.684*** (0.0539)	0.683*** (0.0539)
2013*PSM	0.405*** (0.0704)	0.402*** (0.0698)	0.395*** (0.0706)	0.392*** (0.0700)	0.638*** (0.0531)	0.636*** (0.0531)	0.629*** (0.0522)	0.629*** (0.0524)
2014*PSM	0.369*** (0.0550)	0.366*** (0.0551)	0.357*** (0.0546)	0.355*** (0.0547)	0.669*** (0.0533)	0.667*** (0.0533)	0.659*** (0.0526)	0.659*** (0.0527)
Bwd GVC	0.0142 (0.0136)	0.0145 (0.0136)	0.0175 (0.0141)	0.0159 (0.0141)	0.00903 (0.00933)	0.00881 (0.00934)	0.00384 (0.00966)	0.00417 (0.00967)
Bottom decile patent _{t0}	-0.0172 (0.0410)	-0.539** (0.233)	-0.866 (0.610)	-0.957 (0.601)	-0.0539*** (0.0201)	0.105 (0.0998)	1.134*** (0.423)	1.139*** (0.421)
Bottom decile patent _{t0} *Bwd GVC	-0.0341** (0.0143)	-0.0396*** (0.0148)	-0.0403*** (0.0146)	-0.0436*** (0.0149)	0.0121 (0.00834)	0.0137 (0.00845)	0.0186** (0.00873)	0.0188** (0.00871)
Bwd Patent		-0.0739 (0.0623)		-0.0689 (0.0625)		0.0146 (0.0269)		0.0141 (0.0264)
Bottom decile patent _{t0} *Bwd Patent		-0.176** (0.0770)		-0.158** (0.0805)		0.0538* (0.0318)		0.00850 (0.0305)
Bwd intangibles			0.791*** (0.186)	0.765*** (0.187)			-0.461*** (0.108)	-0.459*** (0.108)
Bottom decile patent _{t0} *Bwd Intang,			-0.273 (0.197)	-0.151 (0.204)			0.384*** (0.135)	0.377*** (0.138)
Patents	-0.0172 (0.0127)	-0.0174 (0.0127)	-0.00967 (0.0131)	-0.00979 (0.0130)	-0.00618 (0.00659)	-0.00601 (0.00667)	-0.0100 (0.00671)	-0.0101 (0.00679)
Capital _{t0}	0.0447*** (0.0144)	0.0488*** (0.0144)	0.0457*** (0.0141)	0.0492*** (0.0142)	-0.0336*** (0.00601)	-0.0348*** (0.00600)	-0.0344*** (0.00574)	-0.0345*** (0.00580)
Constant	-0.940*** (0.107)	-1.173*** (0.210)	1.449** (0.589)	1.153* (0.630)	-0.0827* (0.0429)	-0.0368 (0.0849)	-1.489*** (0.334)	-1.441*** (0.334)
Observations	2,575	2,575	2,575	2,575	2,589	2,589	2,589	2,589
R-squared	0.742	0.743	0.744	0.745	0.825	0.825	0.828	0.828

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.1

The results from our preferred specification are not weighted and as such it is possible that they are driven by economically small country-industries that do not account for a large proportion of total employment across Europe. To make sure that our results' implications apply to large shares of

Europe's labour force, we replicate our results weighting on industries' shares of total employment across countries, finding rather similar results.

Table B3 – GVC participation, quality and employment structure in the top decile, weighted for sectors' total employment

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Managers				Manual Workers			
2006*PSM	0.533*** (0.0376)	0.535*** (0.0375)	0.527*** (0.0374)	0.528*** (0.0372)	0.699*** (0.0391)	0.706*** (0.0382)	0.684*** (0.0390)	0.693*** (0.0382)
2007*PSM	0.563*** (0.0368)	0.561*** (0.0364)	0.557*** (0.0367)	0.556*** (0.0362)	0.710*** (0.0481)	0.715*** (0.0471)	0.695*** (0.0489)	0.702*** (0.0479)
2008*PSM	0.492*** (0.0530)	0.491*** (0.0522)	0.485*** (0.0528)	0.484*** (0.0519)	0.620*** (0.0487)	0.624*** (0.0480)	0.602*** (0.0481)	0.608*** (0.0474)
2009*PSM	0.440*** (0.0398)	0.445*** (0.0399)	0.432*** (0.0397)	0.438*** (0.0397)	0.632*** (0.0454)	0.640*** (0.0441)	0.611*** (0.0450)	0.622*** (0.0437)
2010*PSM	0.484*** (0.0388)	0.487*** (0.0387)	0.480*** (0.0389)	0.483*** (0.0387)	0.657*** (0.0525)	0.664*** (0.0518)	0.636*** (0.0511)	0.645*** (0.0505)
2011*PSM	0.482*** (0.0432)	0.483*** (0.0430)	0.477*** (0.0434)	0.477*** (0.0432)	0.739*** (0.0543)	0.744*** (0.0529)	0.716*** (0.0539)	0.724*** (0.0525)
2012*PSM	0.457*** (0.0432)	0.459*** (0.0428)	0.449*** (0.0433)	0.450*** (0.0428)	0.764*** (0.0543)	0.771*** (0.0538)	0.738*** (0.0538)	0.747*** (0.0533)
2013*PSM	0.464*** (0.0537)	0.467*** (0.0535)	0.453*** (0.0538)	0.457*** (0.0535)	0.694*** (0.0526)	0.701*** (0.0516)	0.667*** (0.0521)	0.676*** (0.0512)
2014*PSM	0.483*** (0.0693)	0.487*** (0.0694)	0.472*** (0.0694)	0.476*** (0.0694)	0.734*** (0.0504)	0.741*** (0.0496)	0.706*** (0.0500)	0.715*** (0.0494)
Bwd GVC	0.00125 (0.0130)	-0.00283 (0.0127)	0.00282 (0.0133)	-0.00142 (0.0130)	0.0144** (0.00721)	0.0144* (0.00747)	0.0129* (0.00719)	0.0131* (0.00745)
Top decile patent _{t0}	0.0233 (0.0433)	-0.284** (0.126)	0.761* (0.429)	0.531 (0.446)	-0.0826*** (0.0263)	-0.0216 (0.0968)	-1.223*** (0.316)	-1.148*** (0.337)
Top decile patent _{t0} *Bwd GVC	0.0113 (0.0240)	0.0163 (0.0241)	0.00579 (0.0236)	0.0124 (0.0236)	-0.0277** (0.0128)	-0.0286** (0.0127)	-0.0322*** (0.0122)	-0.0334*** (0.0121)
Bwd Patent		-0.0638 (0.0577)		-0.0640 (0.0578)		-0.00649 (0.0253)		-0.00588 (0.0252)
Top decile patent _{t0} *Bwd Patent		-0.122*** (0.0468)		-0.144*** (0.0475)		0.0240 (0.0348)		0.0318 (0.0347)
Bwd intangibles			0.645*** (0.182)	0.656*** (0.182)			-0.170* (0.0969)	-0.174* (0.0968)
Top decile patent _{t0} *Bwd Intangibles			0.251* (0.142)	0.295** (0.141)			-0.380*** (0.104)	-0.382*** (0.104)
Patents	-0.0236* (0.0123)	-0.0240** (0.0122)	-0.0162 (0.0125)	-0.0165 (0.0124)	0.00485 (0.00562)	0.00480 (0.00564)	0.00298 (0.00581)	0.00288 (0.00583)
Capital _{t0}	0.0588*** (0.0142)	0.0597*** (0.0142)	0.0578*** (0.0141)	0.0588*** (0.0141)	-0.0347*** (0.00584)	-0.0347*** (0.00585)	-0.0337*** (0.00582)	-0.0338*** (0.00583)
Constant	-0.964*** (0.0965)	-1.155*** (0.196)	0.996* (0.565)	0.838 (0.580)	-0.0171 (0.0358)	-0.0329 (0.0822)	-0.549* (0.299)	-0.573* (0.299)
Observations	2,575	2,575	2,575	2,575	2,589	2,589	2,589	2,589
R-squared	0.766	0.767	0.768	0.769	0.840	0.840	0.842	0.842

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.1

Table B4 – GVC participation, quality and employment structure in the bottom decile, weighted for sectors' total employment

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Managers				Manual Workers			
2006*PSM	0.520*** (0.0379)	0.517*** (0.0377)	0.513*** (0.0377)	0.510*** (0.0375)	0.707*** (0.0408)	0.707*** (0.0406)	0.704*** (0.0407)	0.705*** (0.0406)
2007*PSM	0.550*** (0.0369)	0.547*** (0.0364)	0.544*** (0.0368)	0.541*** (0.0363)	0.719*** (0.0497)	0.719*** (0.0496)	0.715*** (0.0501)	0.716*** (0.0501)
2008*PSM	0.479*** (0.0530)	0.477*** (0.0523)	0.473*** (0.0527)	0.471*** (0.0520)	0.627*** (0.0491)	0.627*** (0.0491)	0.624*** (0.0490)	0.624*** (0.0491)
2009*PSM	0.427*** (0.0397)	0.425*** (0.0395)	0.420*** (0.0395)	0.418*** (0.0393)	0.641*** (0.0455)	0.640*** (0.0455)	0.637*** (0.0455)	0.637*** (0.0455)
2010*PSM	0.472*** (0.0383)	0.470*** (0.0381)	0.469*** (0.0383)	0.467*** (0.0381)	0.668*** (0.0523)	0.668*** (0.0523)	0.667*** (0.0517)	0.667*** (0.0518)
2011*PSM	0.470*** (0.0425)	0.469*** (0.0422)	0.466*** (0.0425)	0.465*** (0.0423)	0.751*** (0.0532)	0.751*** (0.0532)	0.749*** (0.0529)	0.749*** (0.0530)
2012*PSM	0.446*** (0.0430)	0.444*** (0.0425)	0.439*** (0.0428)	0.437*** (0.0423)	0.778*** (0.0532)	0.778*** (0.0532)	0.774*** (0.0532)	0.774*** (0.0532)
2013*PSM	0.452*** (0.0532)	0.451*** (0.0529)	0.444*** (0.0531)	0.443*** (0.0528)	0.707*** (0.0521)	0.707*** (0.0521)	0.703*** (0.0519)	0.703*** (0.0519)
2014*PSM	0.472*** (0.0695)	0.471*** (0.0694)	0.463*** (0.0693)	0.462*** (0.0692)	0.748*** (0.0499)	0.747*** (0.0499)	0.742*** (0.0495)	0.742*** (0.0495)
Bwd GVC	0.00475 (0.0132)	0.00276 (0.0130)	0.00631 (0.0137)	0.00386 (0.0134)	0.00970 (0.00728)	0.00926 (0.00749)	0.00782 (0.00744)	0.00753 (0.00762)
Bottom decile patent ₁₀	0.0768 (0.0525)	-0.152 (0.294)	-0.184 (0.582)	-0.167 (0.579)	-0.0383 (0.0268)	0.0215 (0.144)	0.501 (0.419)	0.502 (0.422)
Bottom decile patent ₁₀ *Bwd GVC	-0.0275 (0.0188)	-0.0339 (0.0208)	-0.0296 (0.0190)	-0.0365* (0.0213)	0.0263** (0.0113)	0.0277** (0.0124)	0.0283** (0.0115)	0.0275** (0.0122)
Bwd Patent		-0.0623 (0.0576)		-0.0620 (0.0577)		-0.00852 (0.0248)		-0.00857 (0.0247)
Bottom decile patent ₁₀ *Bwd Patent		-0.0712 (0.0924)		-0.0889 (0.106)		0.0189 (0.0422)		-0.00996 (0.0462)
Bwd intangibles			0.697*** (0.164)	0.694*** (0.164)			-0.272*** (0.0919)	-0.273*** (0.0920)
Bottom decile patent ₁₀ *Bwd Intang,			-0.0824 (0.189)	0.0156 (0.220)			0.174 (0.134)	0.185 (0.149)
Patents	-0.00981 (0.0127)	-0.00944 (0.0126)	-0.00312 (0.0129)	-0.00263 (0.0128)	-0.00720 (0.00575)	-0.00717 (0.00577)	-0.00944 (0.00589)	-0.00941 (0.00590)
Capital ₁₀	0.0623*** (0.0140)	0.0630*** (0.0140)	0.0617*** (0.0139)	0.0623*** (0.0139)	-0.0370*** (0.00578)	-0.0371*** (0.00577)	-0.0366*** (0.00574)	-0.0366*** (0.00573)
Constant	-0.948*** (0.0953)	-1.133*** (0.197)	1.164** (0.513)	0.973* (0.535)	-0.0545 (0.0361)	-0.0790 (0.0815)	-0.888*** (0.284)	-0.914*** (0.286)
Observations	2,575	2,575	2,575	2,575	2,589	2,589	2,589	2,589
R-squared	0.770	0.770	0.771	0.771	0.845	0.845	0.846	0.846

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.1

Finally, we also want to test our results with more demanding fixed effects. In our preferred specification we include dummies for countries, industries and years, while now we control for country-

year and industry-year fixed effects. By doing this, we can control for both policies that affect all sectors in a given country and year – such as changes in the labour market – and technological changes that occur in a given year for a specific industry across all countries – such as the diffusion of digital technologies.

The results are overall very similar to those we found in our main specification. The only main difference we detect concerns the negative and statistically significant relationship between backward patent intensity and the share of managers (see columns 2 and 4 in both Table B5 and B6). In our main model, this only applies to country-industries that were in the top 10% for patent intensity, while now this appears to be the case for all country-industries.

It then appears that as we control for country-year and industry-year fixed effects the competition/substitution mechanism we put forward in section 4 is at play not only for country-industries in the top 10% but along the whole distribution of patent intensity.

These results bring additional evidence in support of the conjecture that manufacturing industries that import value added from patent intensive GVC partners are likely to experience a decline in the share of workers employed in headquarter functions that are offshored towards the GVC partners.

Interestingly, this effect is more relevant for countries in the top 10%, rather than those in the bottom 10%, suggesting that it is technological leaders that stand to lose the most, in terms of employment structure, from other technologically advanced GVC partners.

Table B5 – GVC participation, quality and employment structure in the top decile, controlling for country-year and sector-year fixed effects

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Managers				Manual Workers			
2006*PSM	0.542*** (0.0707)	0.544*** (0.0704)	0.536*** (0.0698)	0.538*** (0.0696)	0.775*** (0.0496)	0.779*** (0.0501)	0.761*** (0.0483)	0.765*** (0.0489)
2007*PSM	0.490*** (0.0770)	0.492*** (0.0766)	0.484*** (0.0765)	0.487*** (0.0761)	0.771*** (0.0724)	0.774*** (0.0720)	0.755*** (0.0729)	0.759*** (0.0725)
2008*PSM	0.500*** (0.135)	0.501*** (0.133)	0.493*** (0.135)	0.494*** (0.133)	0.711*** (0.0957)	0.714*** (0.0955)	0.692*** (0.0939)	0.696*** (0.0937)
2009*PSM	0.339*** (0.0949)	0.341*** (0.0940)	0.333*** (0.0946)	0.336*** (0.0938)	0.593*** (0.118)	0.600*** (0.115)	0.580*** (0.116)	0.588*** (0.114)
2010*PSM	0.429*** (0.0779)	0.435*** (0.0772)	0.425*** (0.0776)	0.431*** (0.0770)	0.650*** (0.121)	0.658*** (0.120)	0.633*** (0.119)	0.642*** (0.118)
2011*PSM	0.481*** (0.0887)	0.487*** (0.0879)	0.478*** (0.0885)	0.484*** (0.0876)	0.601*** (0.132)	0.609*** (0.131)	0.587*** (0.131)	0.596*** (0.129)
2012*PSM	0.396*** (0.0824)	0.400*** (0.0819)	0.391*** (0.0834)	0.395*** (0.0829)	0.636*** (0.0972)	0.642*** (0.0967)	0.619*** (0.0948)	0.627*** (0.0944)
2013*PSM	0.447*** (0.140)	0.452*** (0.139)	0.441*** (0.141)	0.447*** (0.140)	0.520*** (0.120)	0.528*** (0.118)	0.504*** (0.118)	0.514*** (0.117)
2014*PSM	0.361*** (0.0936)	0.366*** (0.0939)	0.357*** (0.0940)	0.362*** (0.0943)	0.658*** (0.0870)	0.665*** (0.0877)	0.642*** (0.0847)	0.651*** (0.0859)
Bwd GVC	0.00524 (0.0118)	-0.000503 (0.0117)	0.00429 (0.0118)	-0.00113 (0.0117)	0.0121 (0.00760)	0.0133* (0.00769)	0.0116 (0.00760)	0.0128* (0.00769)
Top decile patent _{t0}	0.0180 (0.0390)	-0.252** (0.128)	0.279 (0.421)	0.145 (0.442)	-0.0819*** (0.0256)	-0.0336 (0.102)	-0.802** (0.319)	-0.753** (0.352)
Top decile patent _{t0} *Bwd GVC	0.00791 (0.0197)	0.00923 (0.0199)	0.00432 (0.0199)	0.00769 (0.0201)	-0.0224* (0.0118)	-0.0217* (0.0117)	-0.0246** (0.0119)	-0.0244** (0.0117)
Bwd Patent		-0.182*** (0.0668)		-0.176*** (0.0672)		0.0434 (0.0286)		0.0394 (0.0279)
Top decile patent _{t0} *Bwd Patent		-0.104** (0.0486)		-0.115** (0.0487)		0.0178 (0.0374)		0.0235 (0.0376)
Bwd intangibles			0.480** (0.238)	0.441* (0.238)			-0.225* (0.121)	-0.217* (0.120)
Top decile patent _{t0} *Bwd Intangibles			0.0904 (0.140)	0.144 (0.135)			-0.241** (0.105)	-0.245** (0.104)
Patents	-0.0286** (0.0118)	-0.0289** (0.0118)	-0.0234* (0.0125)	-0.0240* (0.0124)	0.00893 (0.00588)	0.00871 (0.00587)	0.00656 (0.00611)	0.00640 (0.00610)
Capital _{t0}	0.0433*** (0.0138)	0.0435*** (0.0136)	0.0436*** (0.0137)	0.0436*** (0.0135)	-0.0332*** (0.00578)	-0.0332*** (0.00574)	-0.0329*** (0.00570)	-0.0328*** (0.00567)
Constant	-0.965*** (0.104)	-1.480*** (0.216)	0.481 (0.745)	-0.130 (0.788)	-0.0255 (0.0387)	0.0987 (0.0873)	-0.717* (0.374)	-0.580 (0.374)
Observations	2,575	2,575	2,575	2,575	2,589	2,589	2,589	2,589
R-squared	0.789	0.790	0.790	0.791	0.861	0.862	0.862	0.863

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.1

Table B6 – GVC participation, quality and employment structure in the bottom decile, controlling for country-year and sector-year fixed effects

	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	Managers				Manual Workers			
2006*PSM	0.521*** (0.0704)	0.517*** (0.0701)	0.516*** (0.0692)	0.513*** (0.0689)	0.785*** (0.0487)	0.785*** (0.0485)	0.780*** (0.0477)	0.779*** (0.0475)
2007*PSM	0.473*** (0.0757)	0.468*** (0.0751)	0.468*** (0.0751)	0.463*** (0.0745)	0.780*** (0.0717)	0.780*** (0.0711)	0.772*** (0.0719)	0.772*** (0.0713)
2008*PSM	0.484*** (0.133)	0.477*** (0.131)	0.477*** (0.133)	0.470*** (0.131)	0.721*** (0.0939)	0.721*** (0.0934)	0.711*** (0.0929)	0.711*** (0.0926)
2009*PSM	0.321*** (0.0918)	0.319*** (0.0910)	0.316*** (0.0913)	0.314*** (0.0906)	0.603*** (0.115)	0.604*** (0.115)	0.601*** (0.114)	0.602*** (0.114)
2010*PSM	0.413*** (0.0749)	0.413*** (0.0742)	0.410*** (0.0743)	0.409*** (0.0736)	0.660*** (0.119)	0.664*** (0.119)	0.656*** (0.118)	0.659*** (0.118)
2011*PSM	0.466*** (0.0860)	0.464*** (0.0852)	0.463*** (0.0855)	0.460*** (0.0846)	0.613*** (0.129)	0.617*** (0.130)	0.612*** (0.129)	0.615*** (0.129)
2012*PSM	0.382*** (0.0818)	0.379*** (0.0813)	0.377*** (0.0826)	0.373*** (0.0820)	0.647*** (0.0944)	0.649*** (0.0941)	0.645*** (0.0942)	0.647*** (0.0940)
2013*PSM	0.432*** (0.138)	0.430*** (0.138)	0.428*** (0.139)	0.425*** (0.138)	0.533*** (0.117)	0.536*** (0.117)	0.531*** (0.116)	0.533*** (0.117)
2014*PSM	0.348*** (0.0943)	0.346*** (0.0942)	0.344*** (0.0946)	0.342*** (0.0946)	0.670*** (0.0848)	0.673*** (0.0843)	0.669*** (0.0838)	0.671*** (0.0834)
Bwd GVC	0.0110 (0.0117)	0.00761 (0.0118)	0.00894 (0.0120)	0.00497 (0.0119)	0.00688 (0.00742)	0.00846 (0.00747)	0.00733 (0.00769)	0.00844 (0.00766)
Bottom decile patent ₁₀	0.0421 (0.0494)	-0.262 (0.270)	0.292 (0.541)	0.289 (0.550)	-0.0615*** (0.0217)	-0.168 (0.125)	-0.168 (0.306)	-0.177 (0.305)
Bottom decile patent ₁₀ *Bwd GVC	-0.0403*** (0.0150)	-0.0479*** (0.0170)	-0.0417*** (0.0153)	-0.0535*** (0.0173)	0.0234*** (0.00767)	0.0213** (0.00882)	0.0242*** (0.00788)	0.0231*** (0.00890)
Bwd Patent		-0.182*** (0.0665)		-0.173** (0.0670)		0.0478* -0.028		0.0429 -0.0275
Bottom decile patent ₁₀ *Bwd Patent		-0.0962 (0.0854)		-0.170* (0.0924)		-0.0347 (0.0374)		-0.0206 (0.0402)
Bwd intangibles			0.486** (0.214)	0.447** (0.216)			-0.277** (0.116)	-0.267** (0.115)
Bottom decile patent ₁₀ *Bwd Intang,			0.0836 -0.178	0.256 -0.202			-0.036 -0.098	-0.0185 -0.108
Patents	-0.0130 (0.0119)	-0.0132 (0.0119)	-0.00793 (0.0124)	-0.00802 (0.0124)	-0.00749 (0.00614)	-0.00763 (0.00617)	-0.0101 (0.00631)	-0.0100 (0.00631)
Capital ₁₀	0.0473*** (0.0137)	0.0484*** (0.0135)	0.0475*** (0.0135)	0.0491*** (0.0133)	-0.0360*** (0.00563)	-0.0356*** (0.00558)	-0.0357*** (0.00553)	-0.0355*** (0.00550)
Constant	-0.949*** (0.103)	-1.472*** (0.216)	0.515 (0.679)	-0.104 (0.729)	-0.0768** (0.0389)	0.0578 (0.0858)	-0.918** (0.359)	-0.767** (0.356)
Observations	2,575	2,575	2,575	2,575	2,589	2,589	2,589	2,589
R-squared	0.793	0.794	0.793	0.795	0.868	0.868	0.868	0.868

Robust standard errors in parentheses *** p<0.01, ** p<0.05, * p<0.1